



**DELTA PATENTS**

Training for Patent Professionals

**EQE PAPER C  
2-DAY  
GUIDED EXAM  
COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PAPER C

## 2-DAY GUIDED EXAM COURSE

### Objective

The 2-day course aims at improving the skills of candidates preparing for the C paper of the European Qualifying Examination (EQE). In preparation, the participants will be required to hand in their answers to one C Exam papers. This will be discussed, followed by practising one shortened and one full paper, guided and assisted by the tutor. By the end of the course the participants will have identified their weaknesses and will know the areas that they need to concentrate on in the period left before sitting the EQE enabling them to improve the overall score on the C paper. In this course candidates will learn how to efficiently perform the methodology under time pressure on actual papers and will get a good feeling for how marks are awarded in an actual exam.

### Course Concept

Prior to the course, the participants have to make one C paper at home. This paper will be corrected by the tutor and returned during the course, with detailed marking sheets and comments.

On the first day this paper is discussed by 're-making' the paper in small steps according to the methodology covered by the 3-day C Methodology course. This will demonstrate how the methodology can be applied and will enable candidates to precisely identify where their analysis may have been faulty and where they may have lost marks in their answer. In the afternoon the tutor will discuss another exam paper; this paper is prepared by the candidates before the course.

During the second day, a full paper is made in the same way under increased time pressure. This can be seen as a guided mock exam.

For the EQE 2018 the papers used in this course will be announced as soon as possible.

Candidates are expected to participate actively and work under time pressure.



## Training Material

A comprehensive set of high quality, up-to-date training material will be provided including:



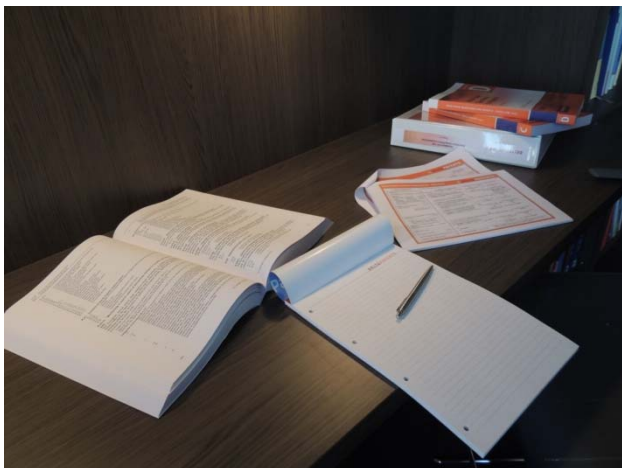
- The three C papers that will be practiced and analysis/model solutions for those papers. The model solution also demonstrates the analysis of the paper how the methodology has been applied for the specific paper.



- Approximately 500 overhead sheets used during the discussion session, demonstrating in detail how the process works on actual papers.

The copyrighted course material is provided for the personal use of the participants. Please bring the books which you intend to use during the exam.

*“The ultimate tool for making it possible to pass!”*

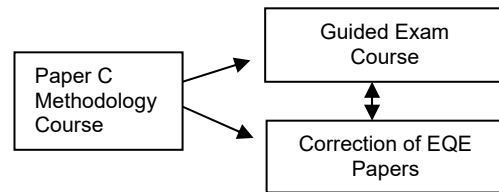


## Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for re-sitters as well as first-time sitters. Participants are expected to have reached an advanced stage in their own preparations for the EQE.

## Prior training

Preferably, this course is preceded by the 3-day Paper C Methodology Course.



## Subsequent training

A whole range of additional training material for Paper C and the other EQE papers is available separately.



Detailed brochures for each of those courses and additional material can be downloaded from [www.deltapatents.com](http://www.deltapatents.com).



## Course language

All materials and tuition will be in English.

## Attendance limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

A candidate will receive a certificate after attending the course.

## Registration courses

The price of the **“2-day Paper C Guided Exam course”** in the Netherlands is **€ 1.035** (excluding 21% VAT).

The price for this course in Denmark, Germany, Italy, Sweden and U.K. is **€ 1.245** (excluding 21% VAT).

The price includes correction of one paper, worth € 285, tuition, course material, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. Please register online or use the form in this brochure.

## Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



## Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.





**“THE COURSE HAS CLEARLY HELPED ME TO FIND OUT HOW I CAN IMPROVE MY SCORING AND WHERE I SHOULD FOCUS ON WHEN PRACTICING C PAPERS.”**



**Jelle Hoekstra**  
DeltaPatents



**Sander van Rijnsouw**  
DeltaPatents



**Joeri Beetz**  
Keltie



**Nico Cordes**  
DeltaPatents

## Meet the Tutors

The training will be given by Jelle Hoekstra and/or Sander van Rijnsouw and/or Joeri Beetz.

- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book “Methodology for Paper C” and contributor to the DeltaPatents’ books “Main Exam Questions for Paper D” and “Basic Legal Questions”. He is also the author of the book “References to the European Patent Convention” ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).
- **Sander van Rijnsouw** is an experienced tutor and senior patent attorney/associate at DeltaPatents.
- **Joeri Beetz** is an experienced tutor and patent attorney at Keltie (UK).
- **Nico Cordes** is an experienced tutor and senior patent attorney at DeltaPatents. He is a contributor to DeltaPatents’ “Pre-Exam book”.

The tutors correct every year more than 150 C Papers of candidates preparing for the exam.



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

name

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company

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address

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billing-address (if different)

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billing e-mail

billing phone number

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purchase order

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VAT-number

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phone number participant (office or private)

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mobile phone participant

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First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of € 125 (for a 1-day course € 65) is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A & B  4-day A & B Methodology € 1.530/€ 1.840  
 2-day A Methodology € 765/€ 920  
 2-day B Methodology € 765/€ 920

Date:

Paper C  3-day C Methodology € 1.145/€ 1.405  
 2-day C Guided Course € 1.035/€ 1.245  
 5-day C Full Preparation: 3-day Methodology and 2-day Guided Exam € 2.550

Date:

Paper D  3-day D (DI – DII) Methodology € 1.145/€ 1.405  English  German  
 2-day D (DI – DII) Guided Course € 1.085/€ 1.295  
 5-day D Full Preparation: 3-day Methodology and 2-day Guided Exam € 2.600  
 4-day D Guided Trial Run € 1.530/€ 1.840  English  German  
 5-day D Guided Trial Run (incl. D Methodology crash) € 1.910/€ 2.270  English  German

Date:

**Cancellation policy: please check our website for our cancellation policy**