



DELTA Δ **PATENTS**

Training for Patent Professionals

IP TUTORIALS AND WORKSHOPS

2-DAY

CLAIM DRAFTING

ELECTRICITY-MECHANICS

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





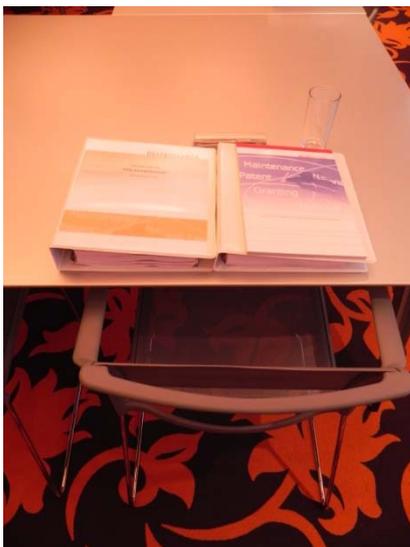
IP TUTORIALS AND WORKSHOPS

2-DAY CLAIM DRAFTING

ELECTRICITY-MECHANICS

Objective

The claims are at the heart of a patent – mistakes here can seriously affect the scope of protection, sometimes only discovered many years later. In addition, the description must be constructed to support the claims, and to provide a basis for possible future amendments. This course provides a working knowledge of patentability in Europe, in particular novelty of different forms of claims and the problem-solution approach (inventive step). Participants get a better understanding of the claim drafting process such that they can better work together with the patent attorney and they can better review his work.



Who should attend?

The course is aimed at participants with a basic patent knowledge who want to quickly improve their understanding of the claim drafting process. The course is also useful for participants who wish to get familiar with patentability requirements in Europe, in particular the problem solution approach. This course is also suitable for trainee patent attorneys, who have just started their traineeship. Please note that this course does not prepare for the European Qualifying Examination for patent attorneys (EQE). Please visit the DeltaPatents website for information on the EQE courses.

Course concept

This course provides a structured approach to the claim and application drafting process. The course starts with a mixture of presentations and short examples or cases to practice the acquired knowledge. In particular, claim interpretation and the problem-solution approach will be practiced using several examples.

The second day of the course is an interactive workshop in which claims are drafted for a larger case.

The following topics will be covered:

Legal requirements in Europe that shape the claims

- Scope of protection and its relation with infringement
- Independent & dependent claims
- Claim categories
- Claim formats, interpretation, scope, fall-back positions
- Essential features and clarity

Patentability of the claims in Europe

- State of the art – technical teaching, enablement
- Novelty
- Inventive step, the problem solution approach
- Unity, alternatives, inter-related items – ‘plug & socket’

Starting to draft

- Determining the business and needs of the client
- Analyzing of potential infringers
- Distilling the invention disclosure to its essentials, deriving key features and effects of the invention
- Analysing the prior art
- Identifying the features that define the invention

Drafting the claims

- Selecting claim category
- Selecting claim object
- Drafting an independent claim to cover the invention, and defines only the essential features
- Drafting in the two-part form
- Selecting dependent claims

Course Highlights

A hands-on approach ensures confidence in drafting claims and patent applications. The course material comprises a number of unique flow-charts illustrating the structured approach.



Documentation

A comprehensive set of high quality, up-to-date materials will be provided, including:



- All overhead sheets used during the course.
- Flowcharts explaining key legal topics, including the problem-solution approach.
- Analysis and model solutions for the examples practiced.
- Claim drafting book

The copyrighted course material is provided for the personal use of the participants.

Course Language

All materials and tuition will be in English. If only Dutch speaking persons are attending the course, the tuition may be in Dutch.

Attendance Limited to 17

This limitation will give the tutor the opportunity to discuss unclear issues in more detail and to provide personal assistance when practicing the case.

Certificate

All participants will receive a certificate after attending the course.

Course Date and Location

Scheduled dates in 2017: **8 - 9 May 2017.**

Course location: the office of DeltaPatents in Eindhoven, the Netherlands.

Registration courses

The price for the “**2-day Claim Drafting Electricity-Mechanics**” course is **€ 875** (excluding 21% VAT). The price includes tuition, course materials, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

For a company booking of several courses at the same time, only one administrative fee of € 125 will be charged.

Please register online or use the form in this brochure.

Subsequent training

Those who desire to establish basic knowledge in intellectual property (such as trainee patent attorneys, IP coordinators, but also inventors) we recommend following our **3-day Patent Tutorial**. A detailed brochure can be downloaded from www.deltapatents.com.



EP-wide in-house training

Training locations

We do not only provide training in our base in Eindhoven. The Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“EXCELLENT
COURSE!
I FEEL I CAN
USE MY
LEARNINGS
IMMEDIATELY IN
MY WORK”**



Romano Beitsma
DeltaPatents



Jelle Hoekstra
DeltaPatents

Meet the Tutor

- **Romano Beitsma** is an experienced tutor and senior patent attorney at DeltaPatents. Romano gained extensive experience in private practice and in industry, both in the Netherlands and in the UK. Prior to joining DeltaPatents, Romano was employed as IP Counsel at the Patents and Licensing department of TNO, a major research organization in the Netherlands. Romano has a MSc in Electrical Engineering (Delft University of Technology).
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book “Methodology for Paper C” and contributor to the DeltaPatents’ books “Main Exam Questions for Paper D” and “Basic Legal Questions book”. He is also the author of the book “References to the European Patent Convention” (www.hoekstradoc.nl).



Angelique van de Ven

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Angelique van de Ven at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, The Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

tel.no./mobile phone participant

billing tel.no.

e-mail address

billing e-mail address

purchase order

VAT number

A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

IP Tutorials 2-day Claim Drafting Electricity-Mechanics Eindhoven: 8 – 9 May 2017
and **Price € 875**
Workshops

Cancellation policy: please check our website (www.deltapatents.com) for our cancellation policy.