



DELTA PATENTS

Training for Patent Professionals

**EQE PAPER D
2-DAY
GUIDED EXAM
COURSE**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE PAPER D

2-DAY GUIDED EXAM COURSE

Objective

During your preparation, you need to practice questions and papers to teach yourself how to read questions, to analyse the legal issues, to decide what to write and the detail level of your answer. However, it is difficult to judge your own progress, and comparing your own answers with model answers is not the best way to tune your skills.

By the end of this course, you will have received individual feedback on your progress from the tutor, have more experience in solving D questions and cases efficiently, and have a picture of the areas where you need to improve.

The new D paper

The D paper is a single 5,5 hour exam comprising DI (legal questions) and DII (legal advice) parts. To be successful, you have to efficiently divide your time so that you spend an appropriate amount of time on each part.

All materials in this course have been adapted to prepare you for the single 5,5-hour paper in 2018.

Course Concept

Prior to the course, a homework D paper is provided, and you hand-in your answer. It will be individually corrected as an EQE paper, and handed back on the first day with a score, suggestions for improvement and a detailed marking sheet. This will give you an idea of where you are in your EQE preparation. The tutor will then guide the group in steps through answering the homework paper, deciding how to divide your time, doing selected DI questions and doing the DII part in full. There will be time to discuss different solutions, how words in the question should be interpreted, how and where to find the answers, how more points could have been scored, and common mistakes.

The rest of the first day will be spent on how to approach a second recent D paper, followed by step-by-step solution of selected DI questions under the guidance of the tutor.

On the second day, the tutor will guide the group in steps through the DII part of the second D paper. Again, regular group discussions allow differences in opinion to be expressed and to share individual knowledge and experience.

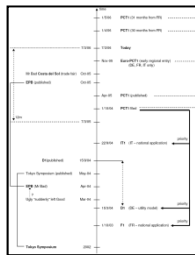
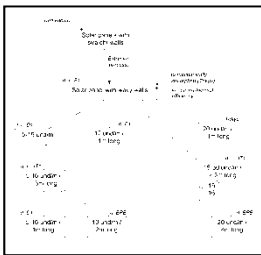


Course Highlights

Expert step-by-step guidance through DI and DII parts to better understand how a D paper should be read and answered at the EQE.

DeltaPatents' model solutions, showing interpretation of the question, an approach to answering and the resulting high-scoring answer complete with annotations.

Interactive discussions with a knowledgeable and experienced tutor.



DeltaPatents' own solutions to the DI questions and DII cases.

Topics included

The practical aspects of the following topics are covered:

General

- How to finalize preparation for the D paper
- Full explanations of any legal issues encountered
- Time management

DI-specific

- Reading and analyzing the question
- Sufficient legal basis
- Relevant and irrelevant comments

DII-specific

- Analyzing the client's letter
- Advising the client and improving his position
- Recognizing threats from the competitor

Training Material

A comprehensive set of high quality, up-to-date training materials will be provided in a binder including:



- Overhead sheets summarizing an approach to DI and DII, time management issues, materials to take to the exam, and tips for the exam.



- Standard questions that need to be answered on DII



- Standard abbreviations which may be used in your EQE answers without first defining them



- Overviews showing of Official Journal and PCT Newsletters references that are most likely to be on the next EQE D paper



- Flowcharts for DI and DII showing the steps taken during the guided solution



- DeltaPatents' own model solutions for the two D papers practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and demonstrate how the DeltaPatents' methodology has been applied.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.

All materials have been updated, where necessary, to the legal situation on 31 December 2016.

D papers used in this course

Papers that will be used in the EQE 2017 courses will be announced as soon as possible.

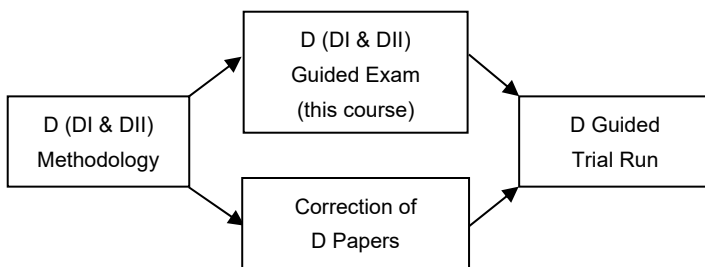
Who should attend?

The course is aimed at participants preparing for the EQE. Participants are expected to have reached an advanced stage in their own preparations. It is suitable for both first-time sitters as well as for re-sitters. This course uses two recent D papers to practice.

Prior training

All of the D training and model solutions are based upon DeltaPatents' new DI and DII Methodology, developed and tested using the comments and experiences of many former candidates.

Please note that there is a strict condition to participate in this course: you can only participate in this course if you have followed our D Methodology course and practiced it.



DeltaPatents offers D methodology training during our:

- **3-Day Paper DI and DII Methodology Course**, where the methodology is practised on older papers
- **3-Day Paper DI and DII Methodology Course for Re-Sitters**, where the methodology is practised on the EQE 2017 D paper.

Subsequent training

Candidates are also encouraged to continue their practice to adapt the tools and techniques learned to complement their individual knowledge, reference materials and style. We recommend further practice on at least 2 D (DI & DII) papers.

We offer suitable D practice during our:

- **Correction of EQE Papers program, using updated exam papers**
- **5-Day Paper D Guided Trial Run (including 1-day Paper D Methodology crash course)**

If you would like to practice papers and you have not followed our methodology course before (or some years ago), or if you are a re-sitter, the 5-day Paper D Guided Trial Run course is more suitable for you. On the first day we will guide you in a sufficient way through our DeltaPatents DI and DII Methodology.

Detailed brochures for these courses can be downloaded from www.deltapatents.com.



Course language

The course will be given in English in the Netherlands, Denmark, Italy, Sweden and the U.K.

Attendance limited to 20

A maximum of approximately 20 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

Certificate

All participants will receive a certificate after attending the course.

Registration courses

The price of the **“2-day Paper D Guided Exam Course”** in the Netherlands is **€ 1.085** (excluding 21% VAT). The price for this course in Denmark, Germany, Italy, Sweden and U.K. is **€ 1.295** (excluding 21% VAT). The price includes full correction of one D paper (DI & DII) worth € 340, tuition, course material, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. Please register online or use the form in this brochure.

Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.



Training locations

We do not only provide training in our base in Eindhoven, The Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“GOOD
CHECKPOINT TO
VERIFY
PREPAREDNESS
AND IDENTIFY
ISSUES TO
IMPROVE.”**



Roel van Woudenberg
DeltaPatents



Jelle Hoekstra
DeltaPatents



Pete Pollard
Salted Patent



Heide Götz
European Patent Office

Meet the Tutors

The training will be given by one of the following tutors:

- **Roel van Woudenberg** is an experienced tutor and patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' books "Basic Legal Questions" and "Main Exam Questions for Paper D".
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions".
He is also the author of the book "References to the European Patent Convention" (www.hoekstradoc.nl).
- **Pete Pollard** is an experienced tutor for DeltaPatents for many years now. He was also contributor to the D- and L-book.
- **Heide Götz** is an experienced examiner in Industrial Chemistry at the EPO in Munich, and an experienced tutor. She has contributed to the EPO's "Examination Matters", and she also has experience in patent law and training examiners. She passed the EQE in 2012.



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

billing e-mail

billing phone number

purchase order

VAT-number

phone number participant (office or private)

mobile phone participant

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of € 125 (for a 1-day course € 65) is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A & B 4-day A & B Methodology € 1.530/€ 1.840 Date:
 2-day A Methodology € 765/€ 920
 2-day B Methodology € 765/€ 920

Paper C 3-day C Methodology € 1.145/€ 1.405 Date:
 2-day C Guided Course € 1.035/€ 1.245
 5-day C Full Preparation: 3-day Methodology and 2-day Guided Exam € 2.550

Paper D 3-day D (DI – DII) Methodology € 1.145/€ 1.405 English German Date:
 2-day D (DI – DII) Guided Course € 1.085/€ 1.295
 5-day D Full Preparation: 3-day Methodology and 2-day Guided Exam € 2.600
 4-day D Guided Trial Run € 1.530/€ 1.840 English German
 5-day D Guided Trial Run (incl. D Methodology crash) € 1.910/€ 2.270 English German

Cancellation policy: please check our website for our cancellation policy