



**DELTA PATENTS**

Training for Patent Professionals

**EQE PAPER D  
4- OR 5-DAY  
GUIDED TRIAL  
RUN COURSE  
(INCL. 1-DAY D CRASH  
METHODOLOGY)**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PAPER D

## 4- OR 5-DAY GUIDED TRIAL RUN COURSE

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### Objective

An added hurdle to passing the D paper is the limited time to answer. You need to practice dividing your time over the DI and the DII parts, and then answering questions using our own reference material to efficiently generate high-scoring answers. This 4- or 5-day course provides a final test of EQE readiness by practicing with the D papers 2015 and 2016 under limited time. You will be guided by a knowledgeable tutor through the solution of part of the papers, and solve the other parts on your own. You will learn about tactics for the paper, legal issues, exam technique, answering style and alternative solutions. By the end of the course, you will have identified your legal and methodology weaknesses, and will know the areas that you need to concentrate on in the last few weeks before sitting the EQE.

### New: 1-day D Crash Methodology

Although many candidates have the time and resources to follow a full methodology course well before the exam, we regularly have participants who are not-prepared for the Guided Trial Run course. To avoid the frustration felt by all, we have introduced this optional day to reduce the difference in levels. In one day, we discuss how to optimize the time spent on DI and DII, and practice efficiently answering DI questions and a DII exercise. The theory is kept to a minimum, and only the essential elements are taught. This gives a solid basis for getting the most out of the Guided Trial Run part, which is for most candidates the last training before the exam.

### Guided Trial Run part

For half the course, you will work on about 15 DI questions, comprising the DI questions from past DI papers. We have also added some questions of our own directed to recent legal changes that are likely to be tested in 2018.

The tutor will guide the group through about 1/3 of these questions in small steps, to demonstrate how such questions should be approached at the EQE and how a high scoring answer can be generated. For the other 2/3 of the questions, you will work on your own under exam time-pressure to practice what you have been shown.

Our model solutions will be presented, and the group will be encouraged to ask questions about why certain parts are included, why others are missing, where the points are given and, if appropriate, to suggest alternative solutions.

During the other half of the course, DII will be addressed using questions from past DII papers and a small DII case. The tutor will guide the group through a DII paper in steps, to demonstrate how all the information can be analyzed, sorted and ordered. The group will then be guided through planning and generating a high-scoring answer. Between steps, group discussions will be used to keep everybody on track and to share experiences. Flowcharts and examples are provided, so that the stages are clear and consistent. After learning lessons from the first DII paper, you will make the DII part of another DII paper und exam time-pressure. Our model solution will be presented, and the group will be encouraged to discuss differences and similarities between our solution and yours.

## Course options: 4 or 5 day?

This course can be followed either as a 5-day or as a 4-day course. If you already attended our Methodology course, you can skip the 1-day D Crash Methodology:

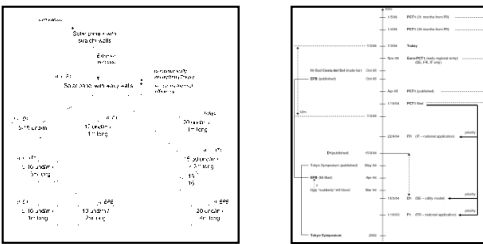
- 4-day course: Tuesday – Friday practicing DI and DII
- 5-day course: Monday D Crash Methodology, followed by practicing DI and DII (Tuesday – Friday)

## Course highlights

DeltaPatents' own model solutions, fully updated for all recent legal changes, showing interpretation of the question, an approach to answering and the resulting high-scoring answer complete with annotations.

Guidance through the several DI exam questions, illustrating how DI questions should be read, analyzed and solved.

Guidance through one DII paper, illustrating how a DII paper can be solved and what is required in your answer for a high score.



Full documentation, including tactics for dividing time between DI and DII, explanation of materials to take to the EQE and DeltaPatents' own solutions to the DI questions and DII papers.

## Training Material

A comprehensive set of high quality, up to date training materials will be provided in a binder including:



- Overhead sheets summarizing an approach to DI and DII, time management issues, materials to take to the exam, and tips for the exam.



- Standard questions that need to be answered on DII.



- Standard abbreviations which may be used in your EQE answers without first defining them.



- Overviews showing of Official Journal and PCT Newsletter references that are most likely to be on the next EQE D paper.



- Flowcharts for DI and DII showing the steps taken during the guided parts.



- DeltaPatents' own model solutions for the DI and DII papers practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and demonstrate how the DeltaPatents' methodology has been applied.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.

All materials have been updated, where necessary, to the legal situation on 31 December 2017.

## D papers used in this course

Papers and questions that will be used in this course will be announced as soon as possible.

*“Thank you so much for all your help in my preparation for Paper D, which was the last exam I had to pass. I have spoken and still speak very warmly about your courses to candidates that have to go through the exam.”*





## How is this course different from other Paper D seminars?

- We use fewer DI questions to allow more interactive discussion of the answer you need to produce.
- We spend as much time on DII as DI because this is where the problems usually are.
- We concentrate on both legal issues and methodology, so that you can optimize the points scored for the things you know.
- We guide you through DI and DII parts to demonstrate how a good answer can be generated without hindsight of what the answer should be.
- We provide our own model solutions for all questions, and we encourage interactive discussion of style, detail and alternative solutions.
- We use the DI and DII parts of the papers for 2015 and 2016.
- All the questions used are either from past exams, or are composed by us to resemble possible exam questions in 2017.
- All of our questions and materials have been updated to the legal situation on 31 December 2017, and we prepare you to deal with the 5 hour paper in 2018.
- We teach and practice tactics for efficiently dividing your time between the DI and DII parts, and demonstrate this on past exam papers.
- We provide overviews of recent legal changes, OJEPO and PCT newsletter notices that we think are particularly relevant for 2018.
- We provide a recommended list of books and references to take to the D paper.

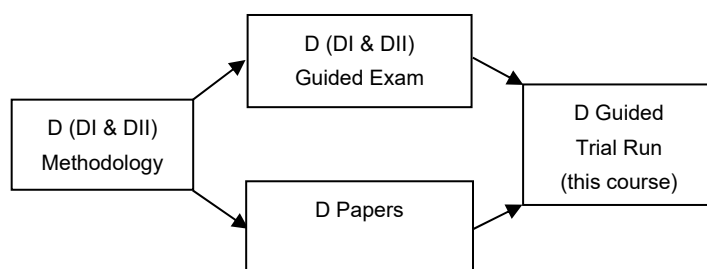
## Who should attend?

The course is aimed at participants preparing for the EQE. Participants are expected to have reached an advanced stage in their own preparations. It is suitable for both first-time sitters as well as for re-sitters.

## Prior training

All of the D training and model solutions are based upon DeltaPatents' new DI and DII methodology, developed and tested using the comments and experiences of many former candidates. You will get the most benefit from this course if you have followed our D Methodology course and practiced it. However, for those unfamiliar with our methodology, the tutor will gladly guide you through the questions, and provide **brief** explanations when necessary so that you can successfully complete this course. As a minimum, you should have at least made two D papers beforehand so that you are familiar with the issues and problems that are to be discussed.

Candidates are advised to have followed the DeltaPatents Methodology course and the Guided Exam course. During the Guided Exam course, one D paper has been corrected and another D paper has been practiced, guided by the tutor.



DeltaPatents offers D methodology training during our:

- **3-Day Paper D Methodology Course**, where the methodology is practised on an older D paper.
- **3-Day Paper D Methodology Course for Re-Sitters**, where the methodology is practised on the EQE 2017 D paper.

## Subsequent training

If desired, we can mark your answers from this course as part of our:

- **Correction of EQE Papers program, using updated exam papers**

Detailed brochures for these courses can be downloaded from [www.deltapatents.com](http://www.deltapatents.com).

## Course language

The course will be given in English in the Netherlands, and in German in Germany.

## Attendance limited to 20

A maximum of approximately 20 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

All participants will receive a certificate after attending the course.

## Registration courses

The price of the “**5-day Paper D Guided Trial Run**” is **€ 1.910** (excluding 21% VAT) in the Netherlands.

The price for this course in Germany is **€ 2.270** (excluding 21% VAT).

The price of the “**4-day Paper D Guided Trial Run**” is **€ 1.530** (excluding 21% VAT) in the Netherlands. The price for this course in Germany is **€ 1.840** (excluding 21% VAT).

Prices include tuition, course materials, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

Please register online or use the form in this brochure.

## Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



## Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“IT IS THE FIRST  
TIME I HAVE THE  
IMPRESSION THAT  
DII COULD BE  
MANAGABLE ...  
IN PRINCIPLE...”**



**Roel van Woudenberg**  
DeltaPatents



**Jelle Hoekstra**  
DeltaPatents



**Pete Pollard**  
Fireball Patents



**Heide Götz**  
European Patent Office

## Meet the Tutors

- **Roel van Woudenberg** is an experienced tutor and patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' books "Basic Legal Questions" and "Main Exam Questions for Paper D".
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions".  
He is also the author of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).
- **Pete Pollard** is an experienced tutor for DeltaPatents for many years now. He was also contributor to the D- and L-book. He is now IP Advisor at Fireball Patents.
- **Heide Götz** is an experienced examiner in Industrial Chemistry at the EPO in Munich, and a tutor. She has contributed to the EPO's "Examination Matters", and has experience tutoring in patent law and training examiners. She passed the EQE in 2012.



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).





# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

billing e-mail

billing phone number

purchase order

VAT-number

phone number participant (office or private)

mobile phone participant

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of € 125 (for a 1-day course € 65) is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A & B  4-day A & B Methodology € 1.530/€ 1.840

Date:

2-day A Methodology € 765/€ 920

2-day B Methodology € 765/€ 920

Paper C  3-day C Methodology € 1.145/€ 1.405

Date:

2-day C Guided Course € 1.035/€ 1.245

5-day C Full Preparation: 3-day Methodology and 2-day Guided Exam € 2.550

Paper D  3-day D (DI – DII) Methodology € 1.145/€ 1.405

English

German

Date:

2-day D (DI – DII) Guided Course € 1.085/€ 1.295

5-day D Full Preparation: 3-day Methodology and 2-day Guided Exam € 2.600

4-day D Guided Trial Run € 1.530/€ 1.840

English

German

5-day D Guided Trial Run (incl. D Methodology crash) € 1.910/€ 2.270  English  German

**Cancellation policy: please check our website for our cancellation policy**

