



**DELTA PATENTS**

Training for Patent Professionals

**EQE PRE-EXAM  
AND MAIN EXAM  
8-DAY BASIC  
LEGAL COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes). For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, European patent law, in particular case law, and progress of the Unitary Patent Court (UPC) and the Unified Patent.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PRE- AND MAIN EXAM

## 8-DAY BASIC LEGAL COURSE

### Objective

This intensive 8-day course (in three blocks) will bring candidates from a basic level with no or limited legal knowledge to the level required for the EQE Pre-Exam (and/or Main Exam). All legal topics, EPC procedural, EPC substantive and PCT, are covered. This course is modelled around the Pre-Exam Legal course for Dutch patent attorneys in the Netherlands.

This intensive course only covers the legal topics needed for the Pre-Exam. We will give a complete legal overview, using our unique flow-charts. After each block the knowledge just learned will be tested by practicing some exam questions. Furthermore we will show candidates how to answer the questions in multiple-choice format.

In between the 3 course blocks, candidates are expected to study and to do homework (questions and cases).

By the end of the course the participants will have identified their weaknesses and will know the areas that they need to concentrate before sitting the Pre-Exam.

### 8-days legal knowledge in 3 blocks

The content of the three blocks are as follows:

- First block: 4 days EPC procedural
- Second block: 2 days EPC substantive
- Third block: 2 days PCT

**New:** candidates can also follow one or two blocks instead of all three. Please contact us.

### Unique Course Concept

During each block of this course basic legal knowledge will be gained, covering the fundamental subjects of the EQE.

During the course-days tuition will be alternated with sessions in which the candidates will answer questions. A number of these will be multiple-choice, reflecting the format of the Pre-Exam. Emphasis will be put on topics and skills that a trainee is expected to be able to recognise and apply after 2 years experience and comprehensive legal/practical training.

*Very useful training which certainly raised my level of knowledge.*





## Pre-Exam Background

Candidates preparing for the full EQE in 2017 must first pass the Pre-Exam given in 2016, unless they already successfully enrolled for the full EQE at the latest in 2012.

The Pre-Exam comprises legal (D) and claim interpretation (A/B) elements. It is designed to block unprepared candidates taking the full-exam in 2017. Although the format is multiple-choice (True/False statements), the questions and marking are designed to prevent success by guessing.

The Examination Board assumes that candidates for EQE 2017 spend the preceding 3 years training in both legal and practical aspects. The Pre-Exam is designed to test the knowledge and skills that a trainee patent attorney can be expected to have after 2 years of following such a 3-year comprehensive training program.

The legal knowledge required is defined by the Examination Board as covering the same legal topics as for the current EQE DI and DII papers. At its core is a test designed to replace most of the current DI paper. Multiple-choice means that candidates do not need to formulate their own answers and generate possible options, but only judge the options given. However, these options may only differ by one minor aspect or by the legal reasoning given, and it is not possible to explain why an answer is chosen. "Almost right" is awarded 0 points. So, a complete understanding of the core EPC and PCT topics, and practice in applying these topics is essential.

The claim drafting knowledge required is similar to the level required for the full A and B exams. Multiple-choice means that candidates do not need to formulate their own answers and generate possible options, but only judge the options given. However, these options may only differ by one feature or by the inventive step reasoning given, and it is not possible to explain why an answer is chosen. "Almost right" is awarded 0 points. Participants must be able to formulate their own good answers so that they can compare them with the options given.

## Course Highlights

DeltaPatents' flow-charts, with complete overview of all EPC and PCT topics, covering the fundamental subjects of the EQE, such as novelty, inventive step, priority, unity, the main procedures, time limits, fees, remedies, representation, languages, etc. The legal framework encompasses the EPC (including the Guidelines), the PCT (including the Applicant's Guide), the Paris Convention (PC), and the national law of Contracting States (in as far as is relevant for the EQE).

## Training Material

A comprehensive set of high quality, up-to-date Training Material will be provided:

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 • A complete set of flow-charts and summarizing sheets, covering all topics needed for the Pre-Exam.
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 • A binder with overhead sheets giving tactics for the legal parts of the Pre-Exam.
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 • Study Guide with references to the essential reading for each module – the key topics, the relevant articles and rules, Guidelines and Applicants Guide sections, and OJEPO notices/decisions. It also comprises a list of recommended reference materials and a list of abbreviations to use in your answers.
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 • A set of Questions, Cases and Exam papers (with Answers and Model solutions) to practice what you have learned.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.

## How is this course different from others?

Since the founding of DeltaPatents, our goal has been to teach, in the most effective way, the legal knowledge of the EPC and PCT, focussed on passing the EQE and providing knowledge required for daily practice. Our training is not academic.

We know and understand the changes that have happened in the EQE over the last 15 years. We adapt our training accordingly. A large delegation of our tutors attends and actively participates in each tutor meeting with the exam committees.

Our tutors are experienced, practicing European patent attorneys, fully up-to-date with every aspect of the EPC and PCT, not just the modules which they teach. Each of them teaches many courses a year. Per course we only use a limited number of tutors who are very well acquainted with the entire course.



The training material is constantly updated and the effectiveness of our training has significantly improved. We have managed to bring down the time required for this course from 15 days in 2003 to just 8 days now, maintaining our benchmark pass rate. This significantly reduces the costs for attending the course by limiting the lost working hours. We have also grouped the modules into blocks, reducing travelling overhead and expenditures.

Our unique set of summarising sheets reduce the time required for studying and helps in quickly finding the answers in the EQE.

We have developed an extensive set of questions and answers to assist the candidates in further studying the subjects and testing their knowledge. We provide our own model solutions for all questions.

During the training we use an interactive discussion style and avoid lecturing. We provide sample studying schedules and welcome contact with the tutor via email, telephone or video chat.

### Who should attend?

Trainee European Patent Attorneys preparing for the EQE Pre-Exam in 2016. This course will provide a very effective route for obtaining a sufficient level for passing the Pre-Exam – Legal part. Candidates without any basic legal training, preparing for the EQE Main Exam, can also attend. It is suitable for those seeking an alternative to the CEIPI Pre-Exam seminar in Strasbourg.

### Additional training

Following this 8-day training, DeltaPatents offers for candidates preparing for the EQE Pre-Examination the following courses:

- 1-day Pre-Exam Legal Methodology course
- 2-day Pre-Exam Claim Analysis course

Following this 8-day training, DeltaPatents offers for candidates preparing for the EQE Main Exam the following courses:

- Methodology courses for all four Papers
- Guided Exam courses for all four papers
- Correction papers program

### Course Location and dates

In 2015 this **8-day EQE Legal course** is scheduled twice in Eindhoven (NL). Candidates who would like to start early with their EQE Pre-Exam preparation, or EQE Main Exam candidates

without any basic legal training, can follow the training, which starts in March:

**Eindhoven** on the following dates:

- First block (EPC procedural): 20 – 23 April 2015
- Second block (EPC substantive): 18 - 19 June 2015
- Third block (PCT procedural): 14 – 15 September 2015

Candidates who would like to start later with their Pre-Exam preparation can follow the training, which starts early September:

**Eindhoven** on the following dates:

- First block (EPC procedural): 7 – 10 September 2015
- Second block (EPC substantive): 26 – 27 October 2015
- Third block (PCT procedural): 14 – 15 December 2015

### Course Language

All material and tuition will be in English.

### Certificate

A certificate will be given to each candidate who completes the course.

### Attendance Limited to 20

A maximum of approximately 20 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

### When will we confirm?

We need a minimum of 8 participants to definitely confirm. Since this is a basic legal course, our experience tells us that the majority of the participants signs up for the first course (March – September). It is wise to contact us on time if you are interested in attending the second course (September – December).



## Registration

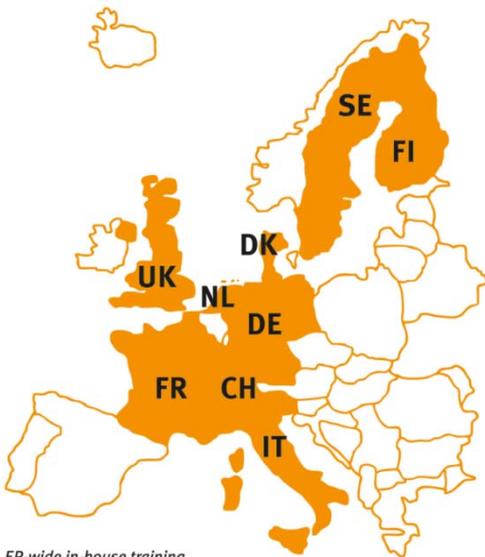
The price of the **“8-day EQE Legal Course”** in the Netherlands is **€3.300** (excluding 21% VAT). The price for this course in Denmark, France, Germany, Italy, Sweden and U.K. is **€3.700** (excluding 21% VAT). Prices include tuition, course materials, refreshments and lunches.

An administrative fee of €125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of €125 will be charged. Please register online or use the form in this brochure and **before 1 March 2015** for the first course, and **before 15 August 2015** for the second course.

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



*EP-wide in-house training*

### Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

### In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“VERY HELPFUL AND  
MOTIVATED PEOPLE,  
WHICH GIVES A VERY  
INTERESTING AND  
WARM FEELING  
DURING THE  
COURSE”**



**Roel van Woudenberg**  
DeltaPatents



**Jelle Hoekstra**  
DeltaPatents



**Pete Pollard**  
DeltaPatents

## Meet the Tutors

- **Roel van Woudenberg** is an experienced tutor and patent attorney at DeltaPatents. He is a major contributor to the DeltaPatents' book "Basic Legal Questions book" and a contributor to the DeltaPatents' book "Main Exam Questions for Paper D".
- **Jelle Hoekstra** is a founding partner of DeltaPatents, and an experienced tutor. He is the author of the book "Methodology for Paper C" and a contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions book". He is also the author of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).
- **Pete Pollard** is a partner at DeltaPatents, and an experienced tutor. He is a major contributor to the DeltaPatents' book "Main Exam Questions for Paper D" and the "Basic Legal Questions book".



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** [www.deltapatents.com](http://www.deltapatents.com) **e-mail** [training@deltapatents.com](mailto:training@deltapatents.com)

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name

company

address

billing-address (if different)

billing e-mail or phone

purchase order

VAT-number

tel. no.

e-mail address

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of €125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of €125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

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8-day Legal

**Eindhoven €3.300**

First block: 20 – 23 April 2015

Second block: 18 – 19 June 2015

Third block: 14 – 15 September 2015

**Eindhoven €3.300**

First block: 7 – 10 September 2015

Second block: 26 – 27 October 2015

Third block: 14 – 15 December 2015

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**Cancellation policy:** please check our website ([www.deltapatents.com](http://www.deltapatents.com)) of our cancellation policy