



DELTA PATENTS

Training for Patent Professionals

**EQE MAIN EXAM
CORRECTION OF
EQE PAPERS**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





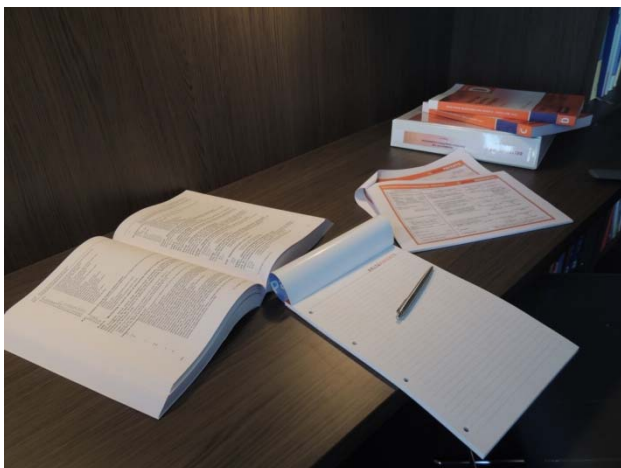
EQE MAIN EXAM

CORRECTION OF EQE PAPERS

Objective

The aim is to improve the skills of candidates preparing for the European Qualifying Examination (EQE). After handing in an answer to an Exam Paper by the participant, the corrected homework will be returned with a detailed marking sheet and personal feedback. In this manner, the participant can identify his/her weaknesses and will know the areas he/she needs to concentrate on in the period up to the EQE thereby enabling him/her to improve the overall score on the Paper.

“I would like to take the opportunity to tell you that the quality of Delta patents training is part of my success in C and D.”



Concept

The participant will be required to hand in an answer to a recent Exam Paper, being a Paper C or Paper D. The homework will be corrected by a tutor and returned with a detailed marking sheet and comprehensive model solution. In addition, an analysis of the paper is given, demonstrating how a systematic approach, as taught in the methodology courses, would give the intended outcome. If desired, a feedback session can be arranged either by phone or by attending a discussion session.

EQE 2017: Paper A and B

Because of the changes at the EQE 2017 (a single paper A and a single paper B) and now knowing how the exam will look like, we do not offer a correction papers program for Paper A and Paper B this year. We only offer a 4-day Paper A and B Methodology course.

Strength of the programme

The tutors are experienced tutors involved in a variety of courses given by DeltaPatents and mark many papers; some tutors correct every year more than 100 papers of candidates preparing for the exam. The training programme typically spans papers of six different years, including most recent papers. The methodology courses are continuously updated according to changes in the law, case law, or the exam.

Similarly, the model solutions and analysis are continuously updated. Tutors regularly attend the tutor meeting organized by the Exam Committee.

Procedure

After enrolling, the selected Exam Paper will be sent to the participant in pdf format (sometimes we have adapted the paper to keep them up-to-date).

Tutors will correct the handed-in solutions. The corrected papers with annotations, marking sheet and model solution is sent to the candidates within 14 days after the hand-in date.

All D papers offered in this program have been integrated into a single 5 hour paper to match the paper format that was introduced in 2013. This will give candidates the opportunity to fine tune their time keeping and methodology.

Video conference sessions

If necessary we can also schedule a video conference session (via WebEx) for discussing the corrected exam papers. After correction of each paper, the marked and corrected paper will be send back to the candidates.

If necessary, after each correction a video conference session is scheduled, where the highlights of that specific exam paper will be discussed.



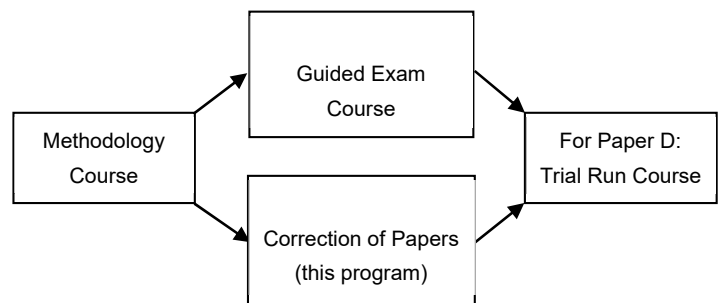
The sessions are scheduled beforehand and candidates are free to attend these sessions.

Re-Sitters

The feedback from the examination committees is not enough to figure out where points were lost. Re-sitters can contact us if they would like to have their EQE 2016 paper corrected. Correction of this paper will be done according to the schedule of our correction paper program. Re-sitters are encouraged to submit their actual EQE 2016 papers for correction, together with their EQE marking sheets. In this way, they can receive guidance about where and how the number of points can be increased.

Prior training

All of the training and model solutions are based upon DeltaPatents' methodology courses, developed and tested using the comments and experiences of many former candidates. Although a brief explanation is given, it is highly recommended that participants follow a Methodology course before doing this course.

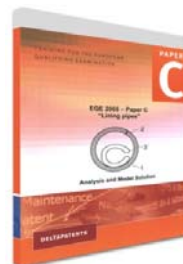


Who should participate?

This programme of “Correction of Exam Papers” is aimed at candidates preparing for the European Qualifying Examination. It is suitable for first-time sitters as well as for re-sitters. Participants are expected to have reached an advanced stage in their own preparations for the EQE.

Analysis and Model Solutions

The Analysis and Model Solutions demonstrate how to analyse the paper, how to apply the methodology, and gives the ‘correct’ answer, updated for the current law and current style of the exam.





Time schedule and Exam Papers Programme

Some papers are also used in our courses (Methodology course, Methodology course for re-sitters, Guided Exam course or Guided Trial Run under Exam Conditions).

Here below you find a schedule and if the paper is used in one of our courses, this is mentioned in the final column.

Paper C

Exam Paper C	Hand-in date	This paper is part of the following course
C 2010	31 October 2016	--
C 2016	28 November 2016	Re-sitters Methodology course
C 2015	9 January 2017	--
C 2014	30 January 2017	Guided Exam course
C 2016	6 February 2017	Re-sitters Methodology course

Paper D

Exam Paper D	Hand-in date	This paper is part of the following course
D 2012	10 October 2016	--
D 2013	31 October 2016	Guided Exam course
D 2014	21 November 2016	--
D 2015	9 January 2017	--
D 2016	30 January 2017	Re-sitters Methodology course

Language

All material will be in English. Candidates may hand in their solution as follows:

- If in English, a hand written copy is acceptable.
- If in German, only a typed copy can be corrected.
- Comments and analysis/model solution will be in English only.

Price and registration

We offer the following options:

Exam Paper	Price per paper
Paper C	€ 285
Paper D	€ 340

All above options include the correction of the paper with comments of the tutor, a comprehensive model solution and analysis of the paper.

For candidates in the NL area, it is also an option to participate in a Discussion Session of the Main-Exam Training Program – refer to training@deltapatents.com for more information.

Alternatively, candidates can also participate in our 2 or 3-day Guided Exam Courses. Here candidates will hand in 1 Exam Paper, this paper will be corrected and marked. This Exam Paper will be discussed and “re-made” in the group and another Exam Paper will be made during the course. Brochure is available on our website: www.deltapatents.com.

Registration for this program is only possible in our online web shop: <http://webshop.deltapatents.com>. After receipt of payment, we will send you the ordered papers.





**“GOOD
CHECKPOINT TO
VERIFY
PREPAREDNESS
AND IDENTIFY
ISSUES TO
IMPROVE.”**



Jelle Hoekstra
Paper AB, C, D tutor



Pete Pollard
Paper D tutor



Roel van Woudenberg
Paper D tutor



Sander van Rijnsouw
Paper C, AB tutor



Joeri Beetz
Paper C tutor



Nico Cordes
Paper C tutor



Karel Riem
Paper AB tutor



Heide Götz
Paper D tutor



Grégory Baque
Paper AB, C, D tutor

Meet the Tutors

- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book “Methodology for Paper C” and contributor to the DeltaPatents’ books “Main Exam Questions for Paper D” and “Basic Legal Questions”. He is also the author of the book “References to the European Patent Convention” (www.hoekstradoc.nl).
- **Pete Pollard** is partner at DeltaPatents, and an experienced tutor. He is a major contributor to the DeltaPatents’ books “Main Exam Questions for Paper D” and the “Basic Legal Questions”.
- **Roel van Woudenberg** is an experienced tutor and senior patent attorney at DeltaPatents. He is major contributor to the DeltaPatents’ books “Basic Legal Questions” and “Main Exam Questions for Paper D”.
- **Sander van Rijnsouw** is an experienced tutor and associate partner at DeltaPatents.

- **Joeri Beetz** is an experienced tutor and patent attorney at CNH (Belgium).
- **Nico Cordes** is senior European patent attorney at DeltaPatents and tutor.
- **Karel Riem** is a founding partner of DeltaPatents, and an experienced tutor.
- **Heide Götz** is a senior examiner at the EPO in Munich and a tutor. She is involved in a lot of opposition proceedings, regularly contributes to the EPO’s “Examination Matters”, participates in the organisation of EPO’s “Search Matters” and is active in the advanced training of examiners.
- **Grégory Baque** is an experienced tutor (e.g. ASPI tutor for 7 years and a Visiting Professor of Fudan University Law School in China). He is an IP Advisor at Baque IP. Until recently, Gregory headed Philips Intellectual Property and Standards in Europe. He is the author of the book “CBE-PCT, a reference about the European Patent Convention and the Patent Cooperation Treaty”.



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).