



DELTA PATENTS

Training for Patent Professionals

**SCHEDULE
EQE COURSES
PRE-EXAM AND
MAIN EXAM
EQE 2018**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

"It was a pleasure to study with such a skilled and nice instructor"

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





SCHEDULE EQE COURSES PRE- AND MAIN EXAM

EQE Pre-Exam training

For the Pre-Exam, we offer:

- **Pre-Exam Integrated course**
This intensive 12-day course (in 4 blocks) will bring candidates from a basic level with no or limited legal knowledge to the level required for the EQE Pre-Exam. All legal topics, EPC procedural, EPC substantive and PCT, are covered. Legal interactive tutorials will be alternated with practicing what has been learned: candidates will experience from the start how this knowledge can be used in an efficient way in order to pass the Pre-Exam. Homework is an integral part of the course. The questions test absorption and understanding. We provide full answers for all homework questions for self-evaluation.
- **Pre-Exam Distance Learning**
The same as the Pre-Exam Integrated course, but as distance learning: with homework schedules and 2-/3-week video sessions.
- **Legal Methodology Course**
In this 1-day course, we explain how to answer the legal questions for the Pre-Exam. We will teach a methodology, which will help to score optimally on the legal part of the Pre-Exam and how to deal with the True/False format
- **Claim Analysis Course**
In this 2-day course, we cover the Claim Analysis part of the Pre-Exam with a specific exam methodology. The methodology is practiced using multiple choice questions and cases and one full pre-exam.

EQE Main Exam training

Our modular approach allows candidates to freely choose which paper(s) they wish to prepare for in a certain exam year. We offer:

- **Methodology courses for each paper**
In these 2 or 3 day courses, we detail the requirements of the paper and clarify the key issues of the paper. We give a step-by-step approach for efficiently handling the paper, including practical analysis techniques, checklists and guidance in optimising scoring of marks with the knowledge you have. The methodology is developed and tested over more than a decade. In the courses, we show how the methodology works by applying it to at least one exam paper.
Our methodology courses for re-sitters apply the methodology to the last exam paper.
- **(Guided) Exam courses for each paper**
We offer a variety of courses for guided practicing of papers, depending on demand. For example:
 - 1-day training targeted at **re-sitters**, covering the last exam paper
 - 2 or 3-day course wherein a handed-in paper is corrected and marked and discussed during the course. One more exam paper is practiced during the course, with guidance and assistance from the tutor.
 - 4- or 5-day Paper D Guided Trial Run course providing a final test of EQE readiness, combining guidance through up-to-date DI and DII exam questions with practice under time pressure.



Course schedule and prices Pre-Exam courses (in English language)

Course	Location	Dates	Course fee
Pre-Exam Distance Learning	Eindhoven	April 2017 – February 2018	€ 1.950
12-day Pre-Exam Integrated Training	Eindhoven	1 st block: 30 August – 1 September 2017 2 nd block: 16 – 18 October 2017 3 rd block: 27 – 29 November 2017 4 th block: 8 – 10 January 2018	€ 4.980
1-day Pre-Exam Legal Methodology	Eindhoven	18 December 2017	€ 520
2-day Pre-Exam Claim Analysis	Eindhoven	19 – 20 December 2017	€ 950

Course schedule and prices Main Exam courses (in English language)

Course	Location	Dates	Course fee
4-day Methodology Paper A and B	Copenhagen	13 – 16 November 2017	€ 1.840
	Eindhoven	12 – 15 December 2017	€ 1.530
2-day Methodology Paper A	Copenhagen	13 – 14 November 2017	€ 920
	Eindhoven	12 – 13 December 2017	€ 765
2-day Methodology Paper B	Copenhagen	15 – 16 November 2017	€ 920
	Eindhoven	14 – 15 December 2017	€ 765
3-day Methodology Paper C	Helsinki	dates to be announced	Contact IPR
	Milan	18 – 20 October 2017	€ 1.405
	Copenhagen	1 – 3 November 2017	€ 1.405
	Munich	6 – 8 November 2017 (German language)	€ 1.405
	Munich	6 – 8 November 2017 (English language)	€ 1.405
	Stockholm	15 – 17 November 2017	€ 1.405
	London	29 November – 1 December 2017	€ 1.405
	Eindhoven	10 – 12 January 2018	€ 1.145
2-day Guided Exam Paper C	Stockholm	8 – 9 January 2018	€ 1.245
	Helsinki	dates to be announced	Contact IPR
	Copenhagen	18 – 19 January 2017	€ 1.245
	Munich	25 – 26 January 2018 (German language)	€ 1.245
3-day Methodology Paper D	Copenhagen	27 – 29 September 2017	€ 1.405
	Stockholm	9 – 11 October 2017	€ 1.405
	Munich	16 – 18 October 2017 (German language)	€ 1.405
	Munich	16 – 18 October 2017 (English language)	€ 1.405
	Helsinki	dates to be announced	Contact IPR
	London	1 – 3 November 2017	€ 1.405
	Milan	20 – 22 November 2017	€ 1.405
2-day Guided Exam Paper D	Stockholm	12 – 13 December 2016	€ 1.295
	Helsinki	dates to be announced	Contact IPR
	Copenhagen	20 – 21 December 2017	€ 1.295
4- or 5-day Paper D Guided Trial Run	Munich	15 – 19 January 2018 (German language)	€ 1.840/€ 2.270
	Eindhoven	22 – 26 January 2018	€ 1.530/€ 1.910



Course schedule and prices EQE Main Exam courses (in German language)

Course	Location	Dates	Course fee
3-tage Aufgabe C Methodik	Munich	6 – 8 November 2017	€ 1.405
2-tage Aufgabe C Geführte Prüfung	Munich	25 – 26 January 2018	€ 1.245
3-tage Aufgabe D Methodik	Munich	16 – 18 October 2017	€ 1.405
4- or 5-tage Aufgabe D Guided Trial run	Munich	15 – 19 January 2018	€ 1.840/€ 2.270

Course schedule and prices EQE courses (in French language)

Course	Location	Dates	Course fee
4-jours Préliminaire pratique	Paris	3 – 6 October 2017	€ 1.840
	Lyon	16 – 19 October 2017	€ 1.840
2,5-jour Epreuve A	Paris	4 – 6 December 2017	€ 1.135
	Lyon	8 – 10 January 2018	€ 1.135
2,5-jour Epreuve B	Paris	6 - 8 December 2017	€ 1.135
	Lyon	10 - 12 January 2018	€ 1.135
5-day Epreuve C	Paris	13 – 17 November 2017	€ 2.270
	Lyon	20 – 24 November 2017	€ 2.270
5-day Epreuve D	Lyon	4 – 8 September 2017	€ 2.270
	Paris	18 – 22 September 2017	€ 2.270

Meet the Tutors



Jelle Hoekstra
DeltaPatents



Roel van Woudenberg
DeltaPatents



Sander van Rijnsouw
DeltaPatents



Nico Cordes
DeltaPatents



Karel Riem
DeltaPatents



Pete Pollard
Salted Patent



Joeri Beetz
CNH



Grégory Baque
Baque IP



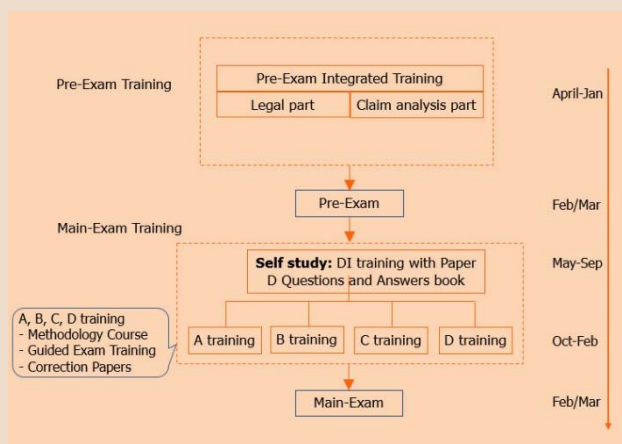
Heide Götz
European Patent Office

Integrated EQE training programs

Our modular system allows candidates to choose a program which matches their learning style and needs in prioritising study versus balancing it with focussing on work or private life. Here two exemplary programs are shown, a fast track program and a slow-track program. Please contact us to discuss how to optimise your preparation depending on your needs.

Fast track program

In this program, which is the default program in the Netherlands, candidates aim to pass the Pre-Exam, immediately followed by next year passing all four Main Exam papers.

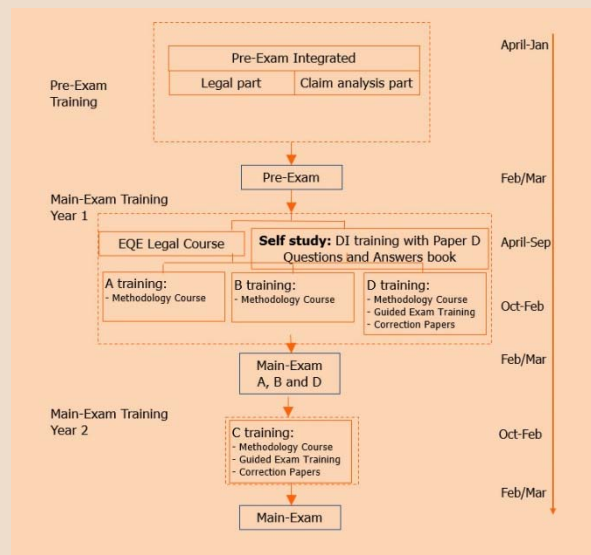


The Main Exam year will be challenging: four papers in parallel, including paper DI which requires a lot of hours of studying. To spread the load, a good legal preparation is already required in the Pre-Exam year. For this our Legal Cram Course is ideal. The Pre-Exam training is then finished by the Pre-Exam Claim Analysis course.

The Main Exam training can start with our Legal Refresher Course, followed by the training for the four papers in parallel. The paper training ideally starts with a Methodology Course, followed by a Guided Exam Training and, optionally, finished with our Correction Paper program.

Slow track program

In this program, candidates plan a couple of years for passing the Main Exam. Here a schedule is shown wherein Paper D is taken in the first Main Exam and in the following year papers A, B and C are taken. In the schedule shown here the legal knowledge build-up is slower.



In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.

DeltaPatents' Web Shop for Training Material

For our courses, our professional tutors continuously develop and update the training material using input from past participants and to follow recent legal changes. Methodology books, books with Questions and Answers as well as very thorough model solutions for each paper are available for those who study for the EQE.

EQE Basic Legal Questions

The book contains:

- Introduction - how to prepare
- Study Guide
- Legal Questions and Answers in True/False format and open questions
- To prepare for Pre-Exam as well as Main Exam



EQE Main Exam Questions for Paper D

The completely updated book contains:

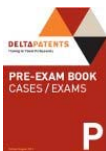
- A comprehensive Study Guide
- A list of abbreviations which may be used in your answer on the EQE
- A set of more than 350 legal and exam style questions, with a recommended minimum subset



EQE Pre-Exam Book

The book contains:

- Introduction - how to prepare
- Pre-Exam Study Guide
- Three Pre-Exam papers, together with our proprietary model solutions explaining the answers



EQE Main Exam Methodology books

For EQE paper C, we have developed a methodology book. The books describe the requirements of the paper and, in combination with thorough discussion of the EPC provisions relevant for the paper, present a structured approach for tackling the paper.



EQE Main Exam Analysis/Model solutions

For each Main Exam paper, we have developed very detailed and thorough Analysis and Model Solutions. The booklets cover analysis of the paper, applying the methodology to the paper and the correct answer, updated for the current law.



References to the EPC

By: Jelle Hoekstra

The ideal reference book for the EQE and daily use. The main book, of almost 790 pages, gives the EPC Articles, mixed with the Rules, relevant parts of the Guidelines, many selected Ancillary Regulations, all Enlarged Board decisions and all established case law. Many flow-charts and tables are included.



For more information please check our webshop:

www.deltapatents.com/webshop.html





**“THE ULTIMATE
TOOL FOR MAKING
IT POSSIBLE TO
PASS!”**

