



DELTA PATENTS



Training for Patent Professionals

**EQE 2018 MAIN EXAM
PAPER D
EXAM TRAINING
4,5-DAY COURSE**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE 2018 – MAIN EXAM

PAPER D EXAM TRAINING 4,5-DAY COURSE

Objective

This course is especially for candidates, having acquired sufficient knowledge in the Pre-Examination modules and the D-Legal Main-EQE module. The candidates will be trained on focusing to use the knowledge in an efficient way in order to pass the exam. Particular emphasis is given to the D-II part of the exam (Legal Opinion based on a client's letter).

Who should attend

Candidates who were successful in the Pre-Exam and are preparing now for the next step, the Main Exam. Three years of full-time experience in the relevant field of patent creation and prosecution are recommended. For sitting the EQE three years of full-time experience is required.

Course Concept

Candidates will be asked to send in their solution to a DII paper before the methodology days. This paper will be corrected by the tutor and discussed during the 2-day methodology training in September. Then we will explain our methodology for EQE Paper DII part of the exam (legal opinion). The tactics will then be practised using 2 DII exam papers. The papers will be practiced and discussed step by step in the group and a detailed analysis and model solution for the papers will be presented. In this way, the students will be able to put the theory from the methodology training into practice. By sending in a solution beforehand, they will also see why our methodology works on the exam papers. The tutor will give advice individually, so that the students learn how to handle the problems.

The methodology training is followed by practicing papers: the students/candidates will have to hand in a solution of 3 new format D-papers. These papers will be checked and marked by the tutor and discussed with the group and feedback on the individual work will be given. This will be done in half-day discussion-sessions. These sessions are scheduled from October until January.

After having discussed 3 exam papers, the students will follow a guided (mock) exam training, where the tutor will lead them step-by-step through an exam to improve the efficiency. All documents will be read together and students will give their solutions to parts of the exam.

Course schedule

- 2 full day sessions, introducing the methodology
- 3 half day sessions, discussing homework/exam papers
- 1 full day session, guided mock exam





Topics included

The following topics are covered:

General

- How to prepare for the D paper
- Time management
- Styles and detail of answering

DI-specific

- Reading and analyzing the question
- Sufficient legal basis
- When is something relevant or not relevant

DII-specific

- Analyzing the client's letter
- Organizing the information using tools such as a timeline & invention matrix
- Dealing with recurring problems such as publication dates, invalid priorities, "first application", insufficiency of disclosure
- Advising the client and improving his position
- Recognizing threats from the competitor

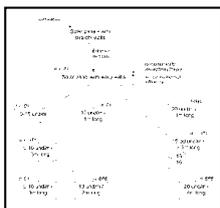
Course Highlights

A unique approach of guiding the candidate from DI and DII questions to a high-scoring answer, without hindsight of the official EQE compendium.

DeltaPatents' DI model solutions, showing interpretation of the question, an approach to answering and the resulting high-scoring answer complete with annotations.

Exclusive practical cases, based on past DII papers, to stimulate both individual and group participation. Each case is selected to illustrate one or more steps of the methodology.

Step-by-step guidance through a full DII paper, illustrating how the tools and techniques can be used in practice.



Training Material

A comprehensive set of high quality, up-to-date training materials will be provided in a binder including:

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 • More than 400 overhead sheets introducing and explaining how to tackle DI and DII.
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 • A DII workbook to help follow the methodology when practicing at home. Some of the elements are also suitable for use at the EQE itself.
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 • Materials for use at the EQE including an A3 methodology flowchart for DI.
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 • Other materials for use at the EQE including a DII checklist and A3 methodology flowchart for DII.
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 • DeltaPatents' own model solutions for the new format D papers practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and demonstrate how the DeltaPatents' methodology has been applied.

The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

Please bring the books which you intend to use during the exam.





Course Language

All material will be in English. Tuition will also be in English (or Dutch, if there are no foreign candidates participating).

Attendance Limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper, and provide personal feedback on their homework.

Certificate

A candidate will receive a certificate after attending at least 6 out of the 7 sessions and handing in homework of all 4 D papers.

Course Dates, Time and Location

The introductory sessions will be in September, followed by 3 half-day discussion-sessions and the guided mock exam session in the period October – January.

Most of the discussion sessions of the D and C exam papers will be combined on one day.

Course time: 9.30 – 17.00 hrs. (full day) and 9.30 – 12.45 hrs. (half day).

Course locations will be Utrecht (Lunetten) and/or Eindhoven.

Registration and invoicing

The invoice will be send immediately after registration. Please note:

- Up to 2 months before the start of the training course an early-bird-discount will be given.
- From 2 months up to the start of the course, the full price without discount will be charged.

Registration procedure

The price for the Main Exam Paper D training is € 3.535 (excluding VAT and a registration fee of € 125). Prices include tuition, course materials, refreshments and lunch (at full day sessions).

For a company booking of several candidates at the same time, only one registration fee of € 125 will be charged.

Please register **before 15 April 2017**. To register you can use the online form on our website or the form in this brochure.

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.

Overview full EQE training

This module is part of the second year preparation Main EQE. The full program for Dutch patent attorneys is shown here:

1st year preparation Pre-Exam:

- Pre-Exam Integrated (13-day), price € 5.580
- Early bird discount: € 150

2nd year preparation Main Exam:

- D-Legal (8-day), price € 4.585
- Exam Training Paper AB (5,5-day), price € 3.950
- Exam Training Paper C (6-day), price € 4.060
- Exam Training Paper D (4,5-day), price € 3.535
- Early bird discount: € 440

Registration fee

- A registration fee of € 125 is charged for each booking.
- For a company booking of several candidates at the same time, only one registration fee of € 125 will be charged.

Training institute

The course is offered by EIPEF (European Intellectual Property Education Foundation), the former "Stichting Opleiding Europees Octrooigemachtigde". The Foundation decides on the program and price-setting of the courses. DeltaPatents provides the contents of the course, the course material and the organization. Looking at the passing-rates over the last few years shows that the results of the EQE from the Foundation and/or DeltaPatents were among the highest in Europe.





**“THE COURSE IS
WELL-STRUCTURED
AND THE
APPROACH
STRAIGHT
FORWARD AND
APPLICABLE.”**



Roel van Woudenberg
DeltaPatents



Pete Pollard
Salted Patent



Jelle Hoekstra
DeltaPatents

Meet the Tutors

The training will be given by one of the following tutors:

- **Roel van Woudenberg** is an experienced tutor and senior patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' books "Basic Legal Questions" and "Main Exam Questions for Paper D".
- **Pete Pollard** from Salted Patent is an experienced tutor for DeltaPatents for many years. He is a major contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and the "Basic Legal Questions".
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions book".
He is also the author of the book "References to the European Patent Convention" (www.hoekstradoc.nl).



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address

tel. no.

billing tel.no.

e-mail address

billing e-mail address

purchase order

VAT number

A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, or with a company booking, only one registration fee will be charged. All prices are exclusive of 21% VAT.

Pre-Exam 13-day Pre-Exam Integrated Exam year:
Training NO

Main Exam Exam Training Paper A and B Exam year:
Training NO
Paper A and B

Main Exam Exam Training Paper C Exam year:
Training NO
Paper C

Main Exam D-Legal Exam year:
Training Exam Training Paper D
Paper D NO

Cancellation policy: please check our website of our cancellation policy.