



**DELTA PATENTS**

Training for Patent Professionals

**SCHEDULE  
EQE COURSES  
PRE-EXAM AND  
MAIN EXAM  
EQE 2020**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# SCHEDULE EQE COURSES PRE- AND MAIN EXAM

## EQE Pre-Exam training

For the Pre-Exam, we offer:

- **Pre-Exam Integrated course**  
This intensive 12-day course (in 4 blocks) will bring candidates from a basic level with no or limited legal knowledge to the level required for the EQE Pre-Exam. All legal topics, EPC procedural, EPC substantive and PCT, are covered. Legal interactive tutorials will be alternated with practicing what has been learned: candidates will experience from the start how this knowledge can be used in an efficient way in order to pass the Pre-Exam. Homework is an integral part of the course. The questions test absorption and understanding. We provide full answers for all homework questions for self-evaluation.
- **Pre-Exam Distance Learning**  
The same as the Pre-Exam Integrated course, but as distance learning: with homework schedules and 2-/3-week video sessions.
- **Legal Methodology Course**  
In this 1-day course, we explain how to answer the legal questions for the Pre-Exam. We will teach a methodology, which will help to score optimally on the legal part of the Pre-Exam and how to deal with the True/False format
- **Claim Analysis Course**  
In this 2-day course, we cover the Claim Analysis part of the Pre-Exam with a specific exam methodology. The methodology is practiced using multiple choice questions and cases and one full pre-exam.

## EQE Main Exam training

Our modular approach allows candidates to freely choose which paper(s) they wish to prepare for in a certain exam year. We offer:

- **Methodology courses for each paper**  
In these 2 or 3 day courses, we detail the requirements of the paper and clarify the key issues of the paper. We give a step-by-step approach for efficiently handling the paper, including practical analysis techniques, checklists and guidance in optimising scoring of marks with the knowledge you have. The methodology is developed and tested over more than a decade. In the courses, we show how the methodology works by applying it to at least one exam paper.  
Our methodology courses for re-sitters apply the methodology to the last exam paper.
- **(Guided) Exam courses for each paper**  
We offer a variety of courses for guided practicing of papers, depending on demand. For example:
  - 2-day course wherein a handed-in paper is corrected and marked and discussed during the course. One more exam paper is practiced during the course, with guidance and assistance from the tutor.
  - 4- or 5-day Paper D Guided Trial Run course providing a final test of EQE readiness, combining guidance through up-to-date DI and DII exam questions with practice under time pressure. The 5-day course includes 1-day Crash Methodology DI and DII.



## Course schedule and prices Pre-Exam courses - in English language

Course	Location	Dates	Course fee
Pre-Exam Distance Learning	Eindhoven	May 2019 – February 2020	€ 1.800
12-day Pre-Exam Integrated Training	Amsterdam	1 <sup>st</sup> block: 25 – 26 – 27 September 2019	€ 4.710
	Amsterdam	2 <sup>nd</sup> block: 4 – 5 – 6 November 2019	
	Eindhoven	3 <sup>rd</sup> block: 16 – 17 – 18 December 2019	
	Amsterdam	4 <sup>th</sup> block: 22 – 23 - 24 January 2020	
1-day Pre-Exam Legal Methodology	Eindhoven	9 December 2019	€ 540
2-day Pre-Exam Claim Analysis	Eindhoven	10 – 11 December 2019	€ 900
3-day PE Legal & Claim Analysis	Eindhoven	9 – 10 – 11 December 2019	€ 1.340

## Course schedule and prices Main Exam courses - in English language

Course	Location	Dates	Course fee
2-day Methodology Paper A	The Hague	30 September – 1 October 2019	€ 850
	Copenhagen	25 – 26 November 2019	€ 1.075
	Helsinki	2 – 3 December 2019	Contact IPR
	Milan	9 – 10 December 2019	€ 1.075
2-day Methodology Paper B	The Hague	2 - 3 October 2019	€ 850
	Copenhagen	27 – 28 November 2019	€ 1.075
	Helsinki	4 – 5 December 2019	Contact IPR
	Milan	11 – 12 December 2019	€ 1.075
4-day Methodology Paper A and B	The Hague	30 September – 3 October 2019	€ 1.500
	Copenhagen	25 – 28 November 2019	€ 1.825
	Helsinki	2 – 5 December 2019	Contact IPR
	Milan	9 – 12 December 2019	€ 1.825
3-day Methodology Paper C	Milan	29 – 31 October 2019	€ 1.450
	Copenhagen	13 – 15 November 2019	€ 1.450
	Helsinki	20 – 22 November 2019	Contact IPR
	Stockholm	26 – 28 November 2019	€ 1.450
	London	2 – 4 December 2019	€ 1.450
	Eindhoven	20 – 22 January 2020 (re-sitters)	€ 1.175
2-day Guided Exam Paper C	Helsinki	27 – 28 January 2020	Contact IPR
	Copenhagen	30 – 31 January 2020	€ 1.400
	London	3 – 4 February 2020	€ 1.400
3-day Methodology Paper D	Copenhagen	23 – 25 September 2019	€ 1.450
	Stockholm	21 – 23 October 2019	€ 1.450
	Helsinki	30 October – 1 November 2019	Contact IPR
	Milan	11 – 13 November 2019	€ 1.450
	London	18 – 20 November 2019	€ 1.450
	Munich	18 – 20 December 2019 (re-sitters EN)	€ 1.450
2-day Guided Exam Paper D	Copenhagen	13 – 14 January 2020	€ 1.450
	Helsinki	14 – 15 January 2020	Contact IPR
	London	16 – 17 January 2020	€ 1.450
5-day Paper D Guided Trial Run	Eindhoven	3 – 7 February 2020	€ 1.825
4-day Paper D Guided Trial Run	Eindhoven	4 – 7 February 2020	€ 1.500



## Course schedule and prices EQE Main Exam courses - in German language

Course	Location	Dates	Course fee
2-tage Aufgabe A Methodik	Munich	11 – 12 November 2019	€ 1.075
2-tage Aufgabe A Methodik	Munich	7 – 8 January 2020	€ 1.075
2-tage Aufgabe B Methodik	Munich	13 – 14 November 2019	€ 1.075
2-tage Aufgabe B Methodik	Munich	9 – 10 January 2020	€ 1.075
4-tage Aufgabe AB Methodik	Munich	11 – 14 November 2019	€ 1.825
4-tage Aufgabe AB Methodik	Munich	7 – 10 January 2020	€ 1.825
3-tage Aufgabe C Methodik	Munich	23 – 25 October 2019	€ 1.450
3-tage Aufgabe C Methodik	Munich	2 – 4 December 2019	€ 1.450
2-tage Aufgabe C Geführte Prüfung	Munich	13 – 14 January 2020	€ 1.400
3-tage Aufgabe D Methodik	Munich	28 – 30 October 2019	€ 1.450
3-tage Aufgabe D Methodik	Munich	18 – 20 November 2019	€ 1.450
5-tage Aufgabe D Guided Trial run	Munich	10 - 14 February 2020	€ 2.200
4-tage Aufgabe D Guided Trial run	Munich	11 - 14 February 2020	€ 1.825

## Course schedule and prices EQE courses - in French language

Course	Location	Dates	Course fee
4-jours Préliminaire pratique	Paris	7 – 10 October 2019	€ 1.900
	Lyon	3 – 6 September 2019	€ 1.900
2,5-jour Epreuve A	Paris	25 – 27 November 2019	€ 1.200
	Lyon	18 – 20 November 2019	€ 1.200
2,5-jour Epreuve B	Paris	27 – 29 November 2019	€ 1.200
	Lyon	20 – 22 November 2019	€ 1.200
5-day Epreuve C	Paris	4 – 8 November 2019	€ 2.400
	Lyon	14 – 18 October 2019	€ 2.400
5-day Epreuve D	Paris	16 – 20 September 2019	€ 2.400
	Lyon	23 – 27 September 2019	€ 2.400

## Meet the Tutors



Jelle Hoekstra



Roel van Woudenberg



Sander van Rijnsouw



Nico Cordes



Diane Tweedlie



Jessica Kroeze



Tanja la Cour



Joeri Beetz



Grégory Baque



Heide Götz



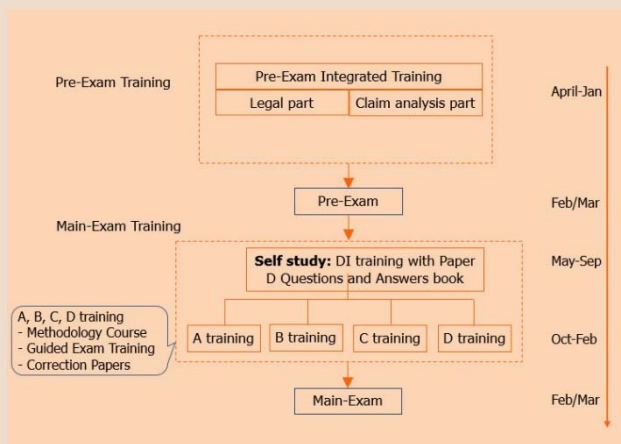
Cécile Kirsch

## Integrated EQE training programs

Our modular system allows candidates to choose a program which matches their learning style and needs in prioritising study versus balancing it with focussing on work or private life. Here two exemplary programs are shown, a fast track program and a slow-track program. Please contact us to discuss how to optimise your preparation depending on your needs.

### Fast track program

In this program, which is the default program in the Netherlands, candidates aim to pass the Pre-Exam, immediately followed by next year passing all four Main Exam papers.

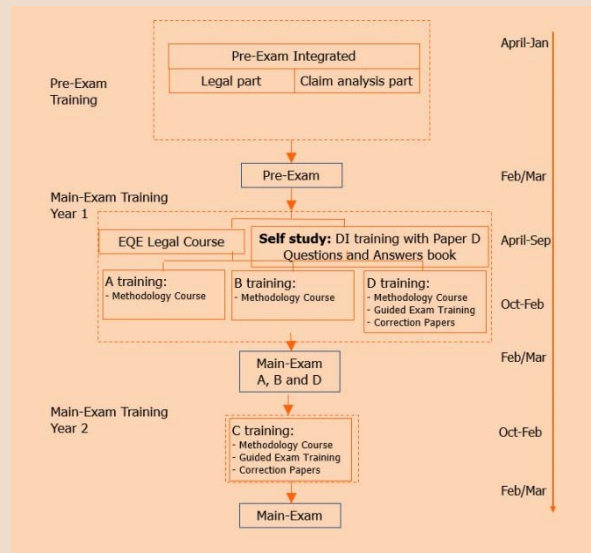


The Main Exam year will be challenging: four papers in parallel, including paper DI which requires a lot of hours of studying. To spread the load, a good legal preparation is already required in the Pre-Exam year. For this our Legal Cram Course is ideal. The Pre-Exam training is then finished by the Pre-Exam Claim Analysis course.

The Main Exam training can start with our Legal Refresher Course, followed by the training for the four papers in parallel. The paper training ideally starts with a Methodology Course, followed by a Guided Exam Training and, optionally, finished with our Correction Paper program.

### Slow track program

In this program, candidates plan a couple of years for passing the Main Exam. Here a schedule is shown wherein Paper D is taken in the first Main Exam and in the following year papers A, B and C are taken. In the schedule shown here the legal knowledge build-up is slower.



### In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



## DeltaPatents' Web Shop for Training Material

For our courses, our professional tutors continuously develop and update the training material using input from past participants and to follow recent legal changes. Methodology books, books with Questions and Answers as well as very thorough model solutions for each paper are available for those who study for the EQE.

### EQE Basic Legal Questions

The book contains:

- Introduction - how to prepare
- Study Guide
- Legal Questions and Answers in True/False format and open questions
- To prepare for Pre-Exam as well as Main Exam



### EQE Main Exam Questions for Paper D

The completely updated book contains:

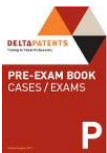
- A comprehensive Study Guide
- A list of abbreviations which may be used in your answer on the EQE
- A set of more than 350 legal and exam style questions, with a recommended minimum subset



### EQE Pre-Exam Book

The book contains:

- Introduction - how to prepare
- Pre-Exam Study Guide
- Three Pre-Exam papers, together with our proprietary model solutions explaining the answers



### EQE Main Exam Methodology books

For EQE paper C, we have developed a methodology book. The books describe the requirements of the paper and, in combination with thorough discussion of the EPC provisions relevant for the paper, present a structured approach for tackling the paper.



### EQE Main Exam Analysis/Model solutions

For each Main Exam paper, we have developed very detailed and thorough Analysis and Model Solutions.

The booklets cover analysis of the paper, applying the methodology to the paper and the correct answer, updated for the current law.



### References to the EPC

By: Jelle Hoekstra

The ideal reference book for the EQE and daily use. The main book, of almost 790 pages, gives the EPC Articles, mixed with the Rules, relevant parts of the Guidelines, many selected Ancillary Regulations, all Enlarged Board decisions and all established case law. Many flow-charts and tables are included.



For more information please check our webshop:

[www.deltapatents.com/webshop.html](http://www.deltapatents.com/webshop.html)





**“THE ULTIMATE  
TOOL FOR MAKING  
IT POSSIBLE TO  
PASS!”**

