



DELTA PATENTS

Training for Patent Professionals

**EQE PRE-EXAM
DISTANCE
LEARNING**

EQE 2018

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes).

For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials, a Portfolio and Strategy course, and several workshops.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, Case law, Patent procedures, Unitary Patent and Dutch IP News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE PRE-EXAM DISTANCE LEARNING

Objective

For candidates without access to a thorough and competent training, this unique course provides study materials and individual feedback in a flexible form, allowing the preparation to be done at a convenient time and place.

Course Concept

This course is based on the 13-day Pre-Exam Integrated Training course, the first training course of its kind in Europe which reduces the legal syllabus of the EQE to focus solely on the Pre-Exam. It offers the benefits of DeltaPatents training and materials without attending the sessions in the Netherlands. Instead of face-to-face contact, access to a knowledgeable tutor is in the form of video conference sessions and the possibility to ask questions by phone and e-mail. Using our experiences from many past candidates, the homework is concentrated on the subjects which tend to require the most help.

Both procedural and substantive aspects are covered and this year we integrated also the claim analysis part of the Pre-Exam from the start in this training. Candidates will experience from the start how the gained knowledge can be used in an efficient way in order to pass the Pre-Exam.

The Pre-Exam syllabus has been divided into EPC and PCT modules. The course is based around a study planner, which indicates the modules to be studied, and a hand-in schedule for the homework.

Video conference sessions

Every two or three weeks a video conference group session will be scheduled to discuss the most important topics of the subjects studied. Candidates are expected to study the subjects in advance and make homework questions. The video conference will include an interactive and open discussion between tutor and candidates on topics studied and problems encountered answering the questions. Please note that participating in these sessions depends on the availability of appropriate technical facilities of the candidates.



Who should participate?

Two years of experience in the relevant field of patent creation and prosecution are recommended. The course is ideal for first-time sitters wishing to prepare for the Pre-Exam paper in a structured and in-depth way. Candidates without any basic legal training, preparing for the EQE Main Exam, can also participate. Although a complete course in itself, it may also be used to supplement other forms of training.



Schedule - Contents

Part 1

EPC Procedural

- Pre-examination details
- How to answer legal questions
- Introduction to EPC
- Time periods, remedies, payment of fees
- Right to file, filing, filing date, filing formalities
- Search opinion, publication
- Examination, amendments
- Opposition, appeal
- Rights conferred by patent, revocation
- Representation and other common provisions

Exercises

- Questions on EPC subjects

Part 2

PCT Procedural

- Introduction to PCT
- Time periods, remedies
- Right to file, filing, filing date, filing formalities
- International search, Supplementary international search
- International publication, International preliminary examination
- National phase, Euro-PCT

Exercises

- Questions on PCT subjects

Part 3

EPC Substantive – claim analysis

- Claim interpretation,
- Patentability, industrial application
- State of the art, novelty, inventive step
- Unity, disclosure
- Priority

Exercises

- Questions on EPC subjects

Parts 1, 2 & 3

Participants are provided with handouts of the overhead sheets used in the lessons. These provide an overview of each module, and illustrate the legal structure and procedural deadlines. Additional handouts relevant to the module may also be provided, giving extra explanation or providing examples.

In addition a study guide is provided, with the essential reading for each module – the key topics, the relevant articles and rules, Guidelines and Applicants Guide sections, and OJEPD notices/decisions.

After studying the overhead handouts and the references in the study guide, participants are asked to answer questions designed to test the absorption and understanding of the study.

The answers to the homework are to be handed either by e-mail or by fax, about every 2 weeks. These dates are fixed. Homework will be discussed during the 2-weekly video conference sessions with the tutor.

The homework questions comprise approximately 70% open questions and 30% true/false pre-exam format. We discuss part of the questions in the video sessions. For the rest of the questions, we provide our own detailed model solutions immediately after the homework is handed in, so that participants can evaluate their own answers before the video session so that the answers can be clarified in the video session.

Every two weeks a video conference group session will be scheduled.

Time schedule video sessions

Please find below our provisional time schedule for the 2- or 3-weekly video conference sessions (mornings):

- Friday 21 April 2017
- Friday 19 May 2017
- Friday 2 June 2017
- Friday 16 June 2017
- Friday 30 June 2017
- Friday 8 September 2017
- Friday 22 September 2017
- Friday 13 October 2017
- Friday 3 November 2017
- Friday 24 November 2017
- Friday 15 December 2017
- Friday 12 January 2018
- Friday 2 February 2018

Course Highlights

A comprehensive set of high quality, up-to-date study materials.

A study planner and study guide, indicating when the modules need to be studied and when the homework should be handed-in.

More than 180 updated legal questions to test comprehension and absorption of the legal topics. About 70% are open questions and 30% are multiple choice.

Video conference group sessions every two or three weeks.

For all questions, model solutions will be provided; candidates may evaluate their own answers. Candidates receive the model answers immediately after handing in their homework.



Access to an experienced tutor by e-mail all the way up to the Pre-Exam.

Participants have the flexibility to concentrate their study time where they think it is necessary.

For participants with little legal knowledge, the study load can be up to about 10 hours a week, from April to July 2017, and from September 2017 to February 2018. For those who have already followed a legal course and/or have a number of years practical experience, the hours required for studying the sheets and references in the Study Guide and doing the homework questions may be considerably less.

Reference book included

The book "References to the EPC" by Jelle Hoekstra is included in the course fee and will be used extensively.

The book consists of a single volume A4 book of over 1300 pages. Its main part, of over 1000 pages in A4 format, includes the full text of the EPC (Articles, Implementing Regulations, and Protocols), RFees, ADA/AAD, and an annotated version of the Euro-PCT Guide. The Articles are listed in sequence, with the Implementing Regulations (Rules) inserted at the appropriate places. Most chapters of the November 2015 version of the Guidelines are fully covered. A large set of Ancillary Regulations / OJ EPO references are also fully integrated. Many short tables are included summarizing procedural acts and fee payments, as well as any flow-charts and tables illustrating the procedure, and legal overviews were included to enable fast identification of the most appropriate legal provision.

The second part of the book includes several annexes.



Training Material

A comprehensive set of high quality, up-to-date materials will be provided, including:



A complete set of flow-charts, covering all legal topics needed for the Pre-Exam.



A binder with overhead sheets giving tactics for the legal parts of the Pre-Exam.



Our "Basic Legal Questions book" (L-book). The book includes a Study Guide with references to the essential reading for each module –key topics, relevant articles and rules, Guidelines and Applicants' Guide sections, and OJ EPO notices/decisions.

An extensive set of Questions to practice what you have learned is included, and their Answers. EPO EQE calendars are included.



A set of Additional Handouts with further reading.



Study Planner indicating groups of modules to be studied, and when the homework is to be handed in.



References to the EPC book (Jelle Hoekstra)

The copyrighted course material is provided for the personal use of the participants.

Additional training

Following this Pre-Exam Distance Learning, DeltaPatents offers for candidates preparing for the **EQE Main Exam** the following courses:

- Methodology courses for all four Papers
 - Guided Exam courses for all four papers
 - Correction papers program
- as well as material for further study and practice (not included in this course):
- "Main Exam Questions for Paper D"
 - Methodology books
 - Model solutions for all four Papers



Language

All material will be in English. Correspondence with the tutors and all homework should also be in English. Participants may supply their homework either hand-written or typed.

A minimum of 5 participants, and a maximum of 12 per group

These limitations will provide the most efficient use of our tutor's time during the video sessions. If we have more than 12 registrations, we will open another group and schedule extra video sessions.

Certificate

A certificate will be given to each candidate who hands-in the mandatory homework.

Course Dates

Participants will receive the first set of material in April 2017. The first homework is to be handed in 2 weeks after receipt of the set of course material. During the year, the other parts of course materials will be sent to the participants. E-mail support by the tutors is available from the beginning of April up to the Pre-Exam itself.

Registration

The price for the **Pre-Exam Distance Learning course** is € **1.950** (excluding VAT and a registration fee of € 125). Prices include course materials, homework correction, and answering by e-mail of any questions. An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

Enrolment is possible with the form in this brochure or by using the online form on our website. Please register **before 10 April 2017**.

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.



Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“VERY HELPFUL AND
MOTIVATED
PEOPLE, WHICH
GIVES A VERY
INTERESTING AND
WARM FEELING
DURING THE
COURSE”**



Roel van Woudenberg
DeltaPatents



Jelle Hoekstra
DeltaPatents



Nico Cordes
DeltaPatents



Pete Pollard
SaltedPatents

Meet the Tutors

Feedback and correction will be given by Roel van Woudenberg and/or Jelle Hoekstra and/or Pete Pollard and/or Nico Cordes.

- **Roel van Woudenberg** is a experienced tutor and patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' books "Basic Legal Questions book" and "Main Exam Questions for Paper D".
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions book".
He is also the author of the book "References to the European Patent Convention" (www.hoekstradoc.nl).
- **Nico Cordes** is senior European patent attorney at DeltaPatents and tutor.
- **Pete Pollard** is an experienced tutor. He is a major contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and the "Basic Legal Questions".



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, The Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

billing e-mail or phone

purchase order

VAT-number

tel. no.

e-mail address

A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Pre-Exam EQE 2018 – **Price € 1.950**

Distance

Learning

Cancellation policy: please check our website (www.deltapatents.com) for our cancellation policy