



**DELTA PATENTS**

Training for Patent Professionals

**EQE PAPER A  
2-DAY  
METHODOLOGY  
COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PAPER A

## 2-DAY METHODOLOGY COURSE

### Objective

The 2-day course aims to give candidates an insight into how to handle paper A (drafting) of the European Qualifying Examination (EQE).

By the end of the course the candidates will have learnt how to analyse the clients letter and prior art and how to define novel, inventive and clear claims which provide the client with maximum protection in the context of paper A.

Candidates will be able to identify important hints in the papers leading to the intended solution, and will be able to draft claims and an introductory description in a structured manner for paper A.

### Course Concept

Until the EQE 2016 for the A part a choice was given between Electricity-Mechanics and Chemistry. Starting at the EQE 2017 a single paper A will be examined, covering both technical fields.

It will take some time before the new A paper is fully settled. We give a short overview of how paper A has developed through the years and what may be expected in the new exam.

We show a structured methodology for tackling paper A and apply this methodology on the exam paper. We will explain which (in-)dependent claims are expected and how to find a formulation for those claims.

We use short cases from both technical fields to get familiar with Electricity-Mechanics as well as Chemistry aspects of the paper. For example, we will show functional claiming (Electricity-Mechanics) and identifying essential features for enablement (Chemistry).





## Highlights of the course

The methodology provides a workflow in which the documents are processed efficiently thereby leading to the intended solution of the paper. The course material comprises unique analysis techniques illustrating the structured approach.

DELTAPATENTS		
Summary of the invention	Document D1	Document D2
<p>Advantages of the product</p> <p>1. Film:</p> <ul style="list-style-type: none"> <li>a) increases the stability of the tablet</li> <li>b) the product has a longer shelf life</li> </ul> <p>2. water-soluble:</p> <ul style="list-style-type: none"> <li>a) easier to use; no need to remove the film</li> <li>b) more versatile product, e.g. using liquid component</li> </ul> <p>3. using different thickness:</p> <ul style="list-style-type: none"> <li>a) controlled release</li> <li>b) each component at different time during the diswashing cycle; more efficient; use less detergent</li> </ul>	<p>Advantage of the product:</p> <p>1. Gaseous components do not fall apart before use (no film)</p> <p>• Controls solubility by different compounds; different solution</p>	<p>Advantages of the product</p> <p>1. Film:</p> <ul style="list-style-type: none"> <li>a) Do not get damaged, are protected,</li> <li>b) No air contact, long activity (&gt; 100 days)</li> </ul> <p>2. Water-soluble:</p> <ul style="list-style-type: none"> <li>a) Easy to use, do not need to touch</li> <li>b) —</li> </ul>

Also a full set of cases for paper A is included.



The A 2017 exam paper will be used in this course.

## Topics included

The following topics are covered:

- Paper A:
  - Main legal background:
    - claim categories and claim interpretation
    - claim features – claiming by function or parameter
    - clarity
    - essential features for inventive step and enablement
    - selection inventions
  - Practicing the legal background with short cases
  - Finding the invention: eliminating options, finding commonalities and essential features, determining effects
  - Drafting the independent claim(s): finding the formulation for the claims
  - Drafting dependent claims
  - Drafting the introductory part of the description
  - Practice the A 2017 exam paper

## Training Material

A comprehensive set of high quality, up-to-date training materials will be provided with a binder including:

- approximately 200 overhead sheets introducing and explaining how to tackle the A exam paper
- short cases from both technical fields to get familiar with chemistry as well as electricity/mechanics aspects of the papers
- a thorough analysis and model solution for paper A 2017



The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

## Also preparing for paper B?

Then you can attend our 2-day paper B Methodology course, which is scheduled immediately after the paper A Methodology course. If you attend both courses, you will receive a discount!

## Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the substantive part of the EPC is recommended.

Detailed brochures for these courses can be downloaded from [www.deltapatents.com](http://www.deltapatents.com).



## Course language

All materials and tuition will be in English. An identical course is also available in German and a similar course also in French.

## Attendance limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

A candidate will receive a certificate after attending the course.

## Course fee 2-day A Methodology

The price of the “2-day Paper A Methodology Course” in the Netherlands is € 850 (excluding 21% VAT).

If given outside the Netherlands, the price is € 1.075 (excluding 21% VAT).

Prices include tuition, course materials, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

Please register online or use the form in this brochure.

## Discount Paper A and B!!!

If you register for the 2-day Paper A Methodology course as well as the 2-day Paper B Methodology course at the same location, you will receive a discount. Course fee for the **4-day course** in the Netherlands is € 1.500 (excluding 21% VAT). If given outside the Netherlands, the price is € 1.825 (excluding 21% VAT).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.

## Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

Now in:

- English,
- German, or
- French



## Training locations

We do not only provide training in our base in Eindhoven, The Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“I RECEIVED VERY VALUABLE TOOLS AND INSIGHTS THAT I AM SURE WILL HELP ME IN BEING SUCCESSFUL AT THE EXAM.”**



**Jessica Kroeze**  
DeltaPatents



**Nico Cordes**  
DeltaPatents



**Grégory Baque**  
Baque IP



**Cécile Kirsch**  
EPO



**Jelle Hoekstra**  
DeltaPatents

## Meet the Tutors

- **Jessica Kroeze** is tutor for Main Exam Papers A and B, claim drafting courses and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.
- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.
- **Grégory Baque** is tutor for Pre-Exam and all Main Exam Papers in French language. He is an IP Advisor at Baque IP. Grégory is author of the book "CBE-PCT, a reference about the European Patent Convention and the Patent Cooperation Treaty".
- **Cécile Kirsch** is tutor for Main Exam Papers A and B courses in German language. She is an Examiner at the EPO in Munich and was a member of the AB Chemistry and Pre-Exam committees.
- **Jelle Hoekstra** is tutor for the Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

billing e-mail

billing phone number

purchase order

VAT-number

phone number participant (office or private)

mobile phone participant

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, Germany, Italy, Sweden and UK. A registration fee of € 125 (for a 1-day course € 65) is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A & B  4-day A & B Methodology € 1.500/€ 1.825  
 2-day A Methodology € 850/€ 1.075  
 2-day B Methodology € 850/€ 1.075

Date:

Paper C  3-day C Methodology € 1.175/€ 1.450  
 2-day C Guided Course € 1.175/€ 1.400  
 5-day C Full Exam Training: 3-day Methodology and 2-day Guided Exam € 2.650 (€ 200 discount)

Date:

Paper D  3-day D (DI – DII) Methodology € 1.175/€ 1.450  English  German  
 2-day D (DI – DII) Guided Course € 1.225/€ 1.450  
 5-day D Full Exam Training: 3-day Methodology and 2-day Guided Exam € 2.700 (€ 200 discount)  
 4-day D Guided Trial Run € 1.500/€ 1.825  English  German  
 5-day D Guided Trial Run (incl. D Methodology crash) € 1.825/€ 2.200  English  German

Date:

**Cancellation policy: please check our website for our cancellation policy**