



DELTA PATENTS

Training for Patent Professionals

**IP TUTORIALS
AND
WORKSHOPS**

2-DAY

PATENT DRAFTING

DELTAPATENTS WELCOMES YOU

Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for professional excellence. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high-quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, with ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





IP TUTORIALS AND WORKSHOPS

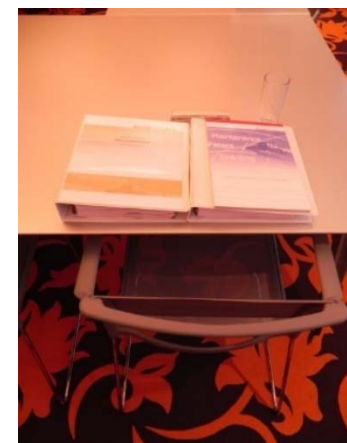
2-DAY PATENT DRAFTING

Objective

Drafting good patent applications is a skill that requires both a thorough understanding of the value of patents for a business and of the legal framework of the patenting process. Patents should support your business by effectively covering your technological advancements and being enforceable if the need arises. However, many patent applications and patents are lost due to incorrect original drafting. Mistakes or misunderstandings during the drafting process can seriously affect the scope of a patent portfolio, sometimes only to be discovered many years after filing.

This course provides participants with a working knowledge of patentability requirements in Europe, potential patenting strategies, and types of claim

categories and claim formats. Participants will gain insight into the business relevance of patent protection, and will improve their understanding and skills in the process of drafting patent claims and supporting descriptions.



This knowledge will

help inventors to more effectively work together with the patent attorney and to better assess the work of the patent attorney.



Who should attend?

The course is aimed at participants with basic patent knowledge, including IP managers, R&D managers, inventors and business developers, who wish to quickly improve their understanding of the patent drafting process.

The purpose of the course is to make participants familiar with patentability requirements in Europe, in particular the problem-solution approach, sufficiency of disclosure and the allowability of amendments after filing, and how to avoid commonly made mistakes in the patent drafting process.

This course is also suitable for trainee patent attorneys who have just started their traineeship in industry or private practice.

Please note that this course does **not** prepare for the European Qualifying Examination for patent attorneys (EQE). Please visit the DeltaPatents website for information on our dedicated EQE courses.

Course concept

This course provides a structured approach to the patent application drafting process. The course starts with a mixture of presentations and short examples or cases to practice the acquired knowledge. In particular, claim interpretation, the problem-solution approach, sufficiency of disclosure and the allowability of amendments (“added matter”) will be practiced using several examples.

The second day of the course is an interactive workshop in which claims are drafted for a larger case.

The following topics will be covered:

Business relevance of patents

- Protection offered by patents
- Value of patent rights
- Exploitation of patents
- Licensing of IP
- Patent infringement
- Freedom of Action

Patenting Strategy

- What is a valuable invention?
- To patent or not to patent?
- Aligning business and patenting strategy
- Different jurisdictions; strength of national IP systems
- Confidentiality
- Cost of patents

Understanding patents

- Content of a patent/patent application
- The role of the claims
- The role of the description
- Ownership and inventorship

Patentability requirements

- State of the art – technical teaching and enablement
- Novelty
- Inventive step – the problem solution approach
- Clarity
- Unity, alternatives, inter-related items – ‘plug & socket’

Legal requirements in Europe that shape the patent application

- Scope of protection and its relation to infringement
- Independent & dependent claims
- Claim categories
- Claim formats, interpretation, scope, fall-back positions
- Essential features – structural vs functional features
- Added matter

Starting to draft

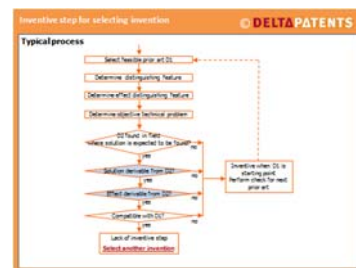
- Determining the business and needs of the client
- Analysis of potential infringement
- Distilling the invention disclosure to its essentials, deriving key features and effects of the invention
- Analysing the prior art
- Identifying the features that define the invention

Drafting the claims and description

- Selecting claim category
- Selecting claim object
- Drafting an independent claim to cover the invention, defining only essential features
- Selecting dependent claims
- Drafting a supporting description
- Selecting supporting examples
- Practical advice for drafting and reviewing patent applications

Course Highlights

A hands-on approach ensures confidence in drafting claims and patent applications. The course material comprises a number of unique flow-charts illustrating the structured approach.



Documentation

A comprehensive set of high quality, up-to-date materials will be provided, including:



- All slides used during the course.
- Flowcharts explaining key legal topics, including the problem-solution approach.
- Analysis and model solutions for the examples practiced.

The copyrighted course material is provided for the personal use of the participants.



Course language

All materials and instruction will be in English. If only Dutch speaking participants are attending the course, the instruction may be provided in Dutch.

Attendance limited to 17

This limitation will give the tutor the opportunity to discuss unclear issues in more detail and to provide personal assistance when practicing the case.

Certificate

All participants will receive a certificate after attending the course.

Course Date and Location

Scheduled dates in 2019: **9 – 10 September 2019**.
Course location: DeltaPatents' main office in Eindhoven, The Netherlands.

Registration courses

The price for the “**2-day Patent Drafting**” course is **€ 820**(excluding 21% VAT). The price includes tuition, course materials, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

For a company booking of several courses at the same time, only one administrative fee of € 125 will be charged.

Please register online or use the form in this brochure.

Subsequent training

Those who desire to establish basic knowledge in intellectual property (such as trainee patent attorneys, IP coordinators, but also inventors) we recommend following our **3-day Patent Tutorial – Introduction to Patents**. A detailed brochure can be downloaded from www.deltapatents.com.



EP-wide in-house training

Training locations

We do not only provide training in our base in Eindhoven, The Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.



**“EXCELLENT COURSE!
I FEEL I CAN USE MY
LEARNINGS
IMMEDIATELY IN MY
WORK.”**





Jessica Kroeze
DeltaPatents



Jelle Hoekstra
DeltaPatents

Meet the Tutors

- **Jessica Kroeze** is tutor for Main Exam Papers A and B, patent drafting courses and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.
- **Jelle Hoekstra** is tutor for Pre-Exam, all Main Exam Papers, IP Tutorials and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" (www.hoekstradoc.nl).



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, The Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

tel.no./mobile phone participant

billing tel.no.

e-mail address

billing e-mail address

purchase order

VAT number

A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

IP Tutorials 3-day Patent Tutorial – 3-day Introduction to Patents: 3 – 5 June 2019 Eindhoven
3-day **Price € 1.175**
Introduction

IP Tutorials 2-day Patent Tutorial – 2-day Patent Drafting: 9 – 10 September 2019 Eindhoven
2-day **Price € 820**
Patent Drafting

Cancellation policy: please check our website (www.deltapatents.com) for our cancellation policy.