



**DELTA PATENTS**

Training for Patent Professionals

**EQE PRE-EXAM  
2-DAY  
CLAIM ANALYSIS  
COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PRE-EXAM 2-DAY CLAIM ANALYSIS COURSE

## Objective

This 2-day course covers the claim analysis part of the Pre-Exam. Candidates with basic legal knowledge will learn during this course a methodology to pass the exam on the claim interpretation part.

This intensive course only covers claim drafting topics and exam methodology for the pre-exam. This methodology focuses on dealing with the True/False format of the Pre-Exam, and includes practicing with examples. The course demonstrates how the theoretical legal knowledge is to be applied to the claim interpretation questions, using many practical exercises.

An added hurdle to passing the Pre-Exam is the limited time to answer. Candidates need to practice claim drafting/amendment questions using their own reference materials and methodology. Candidates will be practicing up-to-date multiple-choice exam questions under limited time. By the end of the course the participants will have identified their weaknesses and will know the areas that they need to concentrate before sitting the Pre-Exam.



## Unique Course Concept

This training course is the first exam training course of its kind in Europe to focus solely on the Pre-Exam.

Claim analysis training builds upon the candidates' theoretical knowledge of novelty, inventive step, amendment etc. It will include basic claiming and amendment practices, as well as elucidation of the problem-solution approach using practical examples. Detailed tactics will be given for dealing with the most common situations in the Pre-exam.

During this course, the teaching of methodology will be alternated with cases which practice the claim analysis topics in the True/False format of the Pre-Exam. These cases are based on the 2012 and 2013 exams but contain many new questions to cover the entire breadth of the Pre-Exam syllabus, so that weaknesses can be identified. The answers are then discussed in a guided manner in a full group session, with attention to scoring points and common mistakes. Special emphasis will be placed on subjects which are most likely to be tested on the Pre-Exam.



## Pre-Exam Background

Candidates preparing for the full EQE in 2020 must first pass the Pre-Exam given in 2019, unless they already successfully enrolled for the full EQE at the latest in 2012.

The Pre-Exam comprises legal and claim interpretation elements. The Pre-Exam was introduced to force candidates to study over a period of two years: a first year for getting up to a basic level as to all key topics of the EPC and PCT - tested with the Pre-Exam-, and a second year towards a fit-to-practice level - tested with the main exam papers A, B, C and D-. The Pre-Exam is designed to block unprepared candidates without a serious chance to pass from taking the main exam in 2018. Although the format is multiple-choice (True/False statements), the questions and marking are designed to prevent success by guessing.

The Examination Board assumes that candidates for EQE 2018 spent the preceding 3 years training in both legal and practical aspects. The Pre-Exam is designed to test the knowledge and skills that a trainee patent attorney can be expected to have after 2 years of following such a 3-year comprehensive training program.

The legal knowledge required is defined in the Exam Regulations as covering the same legal topics as for the current EQE D paper (DI and DII parts). At its core is a test wherein many of the topics tested with open questions in the DI part of the main exam are tested with 10 questions of 4 True/False-statements each. The True/False format means that candidates do not need to formulate their own answers and generate possible options, but rather need to judge the statements given. However, it is not possible to give arguments to support your answers, so a correct understanding and reasoning is required to be able to score marks: no marks are awarded to an answer that is "Almost right" answer, - in contrast to a well-reasoned, but not fully correct, answer in the main exam. So, a complete understanding of the core EPC and PCT topics, and practice in applying these topics is essential. This course focusses on legal methodology and practice.

The claim interpretation knowledge and skills requirements as defined in the Exam Regulations are similar to what is required for the full A and B papers of the main exam. Claim interpretation is tested in the Pre-Exam with another set of 10 questions of 4 True/False-statements each. The statements relate to proposed claims and proposed claim amendments, and cover topics like claim coverage, novelty, inventive step (closest prior art selection, definition of objective technical problem, selection of secondary document), excluded matter, clarity, support, extension of subject-matter, as well as claim format issues as correct two-part form. A methodology and practice for the claim interpretation part of the Pre-Exam is offered by us as a separate course.

## Course Highlights

DeltaPatents' Pre-Exam model solutions, fully updated for all recent legal changes, showing interpretation of the question, why the required True/False statement was correct or wrong.

Guidance through the claim analysis questions, illustrating how these questions can be solved.

## Training Material

A comprehensive set of high quality, up-to-date Training Material will be provided:



- A binder with overhead sheets giving tactics for the claim interpretation parts of the Pre-Exam, a number of example multiple choice questions, Pre-Exam papers, analysis of the paper and our model solutions.



- Materials for use at the Pre-Exam including a claim drafting/amendment flowchart.
- DeltaPatents' own model solutions for the Pre-Exam questions practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and rewritten to match the Pre-Exam multiple choice style & format.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.



## Course language

All material and tuition will be in English.

## Attendance limited to 15

A maximum of approximately 15 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

A certificate will be given to each candidate who completes the course.

## Registration

The price of the “**2-day Claim Analysis Course**” in the Netherlands is **€ 965** (excluding 21% VAT).

If given outside the Netherlands, the price is **€ 1.185** (excluding 21% VAT). Prices include tuition, course materials, refreshments and lunches.

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. Please register online or use the form in this brochure.

## Important information regarding course location

This course is offered at various locations in Europe, but we cannot guarantee that we can definitely confirm the course at all locations. At least 8 participants must register to definitely confirm. If we do not reach this number, we will ask participants to attend the same course in Eindhoven (NL).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



## Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.





**“THE ULTIMATE  
TOOL FOR  
MAKING IT  
POSSIBLE TO  
PASS!”**



**Nico Cordes**  
DeltaPatents



**Roel van Woudenberg**  
DeltaPatents



**Jelle Hoekstra**  
DeltaPatents



**Jessica Kroeze**  
DeltaPatents

## Meet the Tutors

- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.
- **Roel van Woudenberg** is tutor for Pre-Exam and Main Exam Paper D courses. He is author of the DeltaPatents' books "Basic Legal Questions", "Main Exam Questions for Paper D" and of the "Pre-Exam book".
- **Jelle Hoekstra** is tutor for Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).
- **Jessica Kroeze** is tutor for Main Exam Paper A and B and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

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name

company

address

billing address

tel. no.

billing tel.no.

e-mail address

billing e-mail address

purchase order

VAT number

First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. For 1-day courses a registration fee of € 65 is charged for each booking; for 2-, 3- or more day courses a registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 65/€ 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

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Pre-Exam  1-day Legal Methodology € 530/€ 700

Date:

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Pre-Exam  2-day Claim Analysis € 965/€ 1.185

Date:

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Cancellation policy: please check our website for our cancellation policy