



DELTA PATENTS

Training for Patent Professionals

**EQE PAPER B
2-DAY
METHODOLOGY
COURSE**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents Training?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE PAPER B

2-DAY METHODOLOGY COURSE

Objective

The 2-day course aims to give candidates an insight into how to handle a paper B (answering a communication) of the European Qualifying Examination.

By the end of the course the candidates will have learnt how to analyse the prior art, client's letter, the application as filed and the communication to define novel, inventive and clear claims which provide the client with maximum protection. Candidates will be able to amend the claims, and to answer the communication.

Single paper B

Until the EQE 2016 for the B part a choice is given between Electricity-Mechanics and Chemistry. Starting at the EQE 2017 a single paper B will be examined, covering both technical fields.

Course Concept

An overview will be given of how paper B has developed through the years.

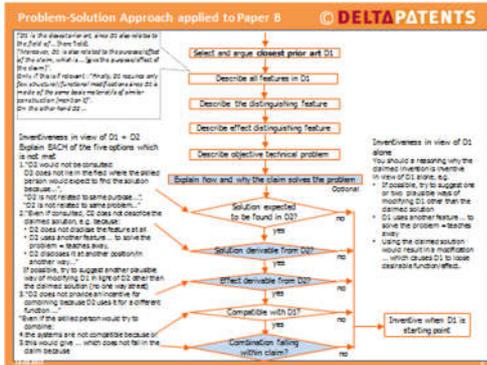
For paper B we will explain how you are expected to deal with the proposal of the client and the in-depth argumentation required for arguing the basis for the amendment and inventive step using the problem-solution approach.

We will teach a methodology and show how to apply this methodology on new style papers and cases.



Highlights of the course

The course material handed out comprises many unique flow-charts illustrating the structured approach.



The methodology provides a workflow in which the documents are processed efficiently thereby leading to the intended solution of the paper.

The B 2017 exam paper will be used in this course.

Topics included

The following topics are covered:

- Paper B:
 - Main legal background for paper B: problem-solution approach, added subject-matter tests
 - Dealing with the client's letter and proposed claims
 - Finding the desired claims
 - Drafting the response to the EPO for paper B, focussing on arguing the basis for the amended claims and inventive step
 - Practicing mock exams and cases
 - Practice the B 2017 exam paper

Training Material

A comprehensive set of high quality, up-to-date training materials will be provided, including:

- approximately 200 overhead sheets introducing and explaining how to tackle the A and B exam papers
- new style exam papers and short cases from both technical fields to get familiar with chemistry as well as electricity-mechanics aspects of the papers



The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

Also preparing for paper A?

Then you can attend our 2-day paper A Methodology course, which is scheduled immediately before the paper B Methodology course. If you attend both courses, you will receive a discount!

Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the EPC is recommended.

Detailed brochures for these courses can be downloaded from www.deltapatents.com.





Course language

All materials and tuition will be in English. An identical course is also available in German and a similar course also in French.

Online and on-site training EQE 2023

The Covid-19/Corona crisis is still across Europe and the whole world, and DeltaPatents is thinking ahead and of candidates preparing for the EQE 2023. For Pre-Exam as well as Main Exam, we will offer online training courses and if the situation permits, also on-site training on a limited scale.

We understand that it will be different, the interaction between tutor and candidates will be different. You are used to our high-level courses and we will do our utmost to continue to offer this service, also through our online training courses.

How does it work:

- For the online training, we use WebEx. With this system you can interact with the tutor and the other candidates, ask questions and give answers to the questions of the tutor.
- Course days will be from 9.00 hrs. to approximately 17.00/17.30 hrs. We will present the topics in blocks of 45 to 60 minutes, followed by a 15 minute break. For lunch we will have a 45 minute break.
- The course materials will be shipped to you beforehand. Additional materials will be available in our online training environment (Eduframe/Canvas).

At this moment, April 2022, we have only scheduled some Methodology courses as online training courses and some on-site. The Guided Exam courses will only be offered as an online course. The on-site courses are subject to Covid-19/Corona crisis developments. The fees for the online course are lower, reflecting the lower costs.

Attendance limited to 24

A maximum of approximately 24 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

Certificate

A candidate will receive a certificate after attending the course.

Course fee 2-day B Methodology

The prices are as follows:

- **“Online 2-day Paper B Methodology Course”** is € 955 (excluding 21% VAT). This price includes online tutoring, course materials, shipment of the material inside the EU and access to online administration platforms (Eduframe and Canvas).
- **“On-site 2-day Paper B Methodology Course”** is € 1.160 (excluding 21% VAT). This price includes tutoring, course materials, catering during the course days and access to online administration platforms (Eduframe and Canvas).

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

Shipment outside the EU

If given online, we will ship the course materials to the office address of each candidate (instead of to the course venue). Shipment costs to the EU are included in the course fee. Additional shipment and customs costs for countries outside the EU (e.g. Turkey, Switzerland, Norway and the United Kingdom) will be added to the standard course fee for the online courses. It is advised that candidates from the same company attending the same course, use their office address for shipment of the course materials. All materials can then be shipped at the same time, which keeps the costs low.

Discount Paper A and B!

If you register for the 2-day Paper A Methodology course as well as the 2-day Paper B Methodology course (both online), you will receive a discount. Course fee for the **online 4-day course** is € 1.665 and for the **on-site 4-day course** is € 1.980 (excluding 21% VAT).

Registration

Please register for this course by using our [online registration form](#).

Cancellation policy

Please check our website (www.deltapatents.com) for our cancellation policy.



“I RECEIVED VERY VALUABLE TOOLS AND INSIGHTS THAT I AM SURE WILL HELP ME IN BEING SUCCESSFUL AT THE EXAM.”



Jessica Kroeze
DeltaPatents



Meilof Veeningen
DeltaPatents



Nico Cordes
DeltaPatents



Jelle Hoekstra
DeltaPatents

Meet the Tutors

- **Jessica Kroeze** is tutor for Main Exam Papers A and B, claim drafting courses and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.
- **Meilof Veeningen** is tutor for Main Exam Papers A and B. He is a European Patent Attorney in the field of Software and Algorithms.
- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.
- **Jelle Hoekstra** is tutor for the Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" (www.hoekstradoc.nl).



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Mieke Zonjee at DeltaPatents (training@deltapatents.com).



REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents Training B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands
website www.deltapatents.com **e-mail** training@deltapatents.com

name

company

address

billing-address (if different)

billing e-mail

billing phone number

purchase order

VAT-number

phone number participant (office or private)

mobile phone participant

A registration fee of € 125 charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A & B	<input type="checkbox"/> 4-day A & B Methodology <input type="checkbox"/> 2-day A Methodology <input type="checkbox"/> 2-day B Methodology	Date:
Paper C	<input type="checkbox"/> 3-day C Methodology <input type="checkbox"/> 2-day C Guided Course	Date:
Paper D	<input type="checkbox"/> 3-day D (DI – DII) Methodology <input type="checkbox"/> 2-day D (DI – DII) Guided Course <input type="checkbox"/> 4-day D Guided Trial Run <input type="checkbox"/> 5-day D Guided Trial Run (incl. D Methodology crash)	<input type="checkbox"/> English <input type="checkbox"/> German Date: <input type="checkbox"/> English <input type="checkbox"/> German <input type="checkbox"/> English
Package deals	<input type="checkbox"/> 5-day C Package: 3-day Methodology & 2-day Guided Exam: discount of € 200 <input type="checkbox"/> 5-day D Package: 3-day Methodology & 2-day Guided Exam: discount of € 200 <input type="checkbox"/> 7-day D Package: 3-day Methodology & 4-day Guided Trial Run: discount of € 200 <input type="checkbox"/> 9-day D Package: 3-day Methodology & 2-day Guided Exam & 4-day Guided Trial Run: discount of € 400	Dates: Dates: Dates: Dates:

Cancellation policy: please check our website for our cancellation policy