



**DELTA PATENTS**

Training for Patent Professionals

**EQE PAPER D  
2-DAY  
GUIDED EXAM  
COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents Training?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our blogs keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PAPER D

## 2-DAY GUIDED EXAM COURSE

### Objective

During your preparation, you need to practice questions and papers to teach yourself how to read questions, to analyse the legal issues, to decide what to write and the detail level of your answer. However, it is difficult to judge your own progress, and comparing your own answers with model answers is not the best way to tune your skills.

By the end of this course, you will have received individual feedback on your progress from the tutor, have more experience in solving DI questions and DII cases efficiently, and have a picture of the areas where you need to improve.

### The new D paper

The D paper is a single 6 hour exam comprising DI (legal questions) and DII (legal advice) parts. To be successful, you have to efficiently divide your time so that you spend an appropriate amount of time on each part.

All materials in this course have been adapted to prepare you for the single 6-hour D paper in 2019.

### Course Concept

Prior to the course, a homework D paper is provided, and you hand-in your answer. It will be individually corrected as an EQE paper, and handed back on the first day with a score, suggestions for improvement and a detailed marking sheet. This will give you an idea of where you are in your EQE preparation. The tutor will then guide the group in steps through answering the homework paper, deciding how to divide your time, doing selected DI questions and doing the DII part in full. There will be time to discuss different solutions, how words in the question should be interpreted, how and where to find the answers, how more points could have been scored, and common mistakes.

The rest of the first day will be spent on how to approach a second recent D paper, followed by step-by-step solution of selected DI questions under the guidance of the tutor.

On the second day, the tutor will guide the group in steps through the DII part of the second D paper. Again, regular group discussions allow differences in opinion to be expressed and to share individual knowledge and experience.



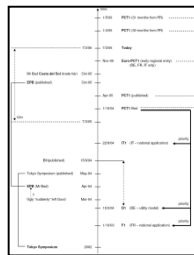
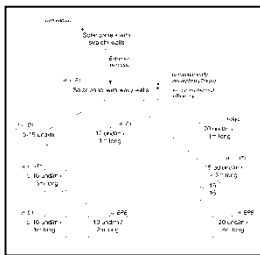


## Course Highlights

Expert step-by-step guidance through DI and DII parts to better understand how a D paper should be read and answered at the EQE.

DeltaPatents' model solutions, showing interpretation of the question, an approach to answering and the resulting high-scoring answer complete with annotations.

Interactive discussions with a knowledgeable and experienced tutor.



DeltaPatents' own solutions to the DI questions and DII cases.

## Topics included

The practical aspects of the following topics are covered:

### General

- How to finalize preparation for the D paper
- Full explanations of any legal issues encountered
- Time management

### DI-specific

- Reading and analyzing the question
- Sufficient legal basis
- Relevant and irrelevant comments

### DII-specific

- Analyzing the client's letter
- Advising the client and improving his position
- Recognizing threats from the competitor

## Training Material

A comprehensive set of high quality, up-to-date training materials will be provided in a binder including:



- Overhead sheets summarizing an approach to DI and DII, time management issues, materials to take to the exam, and tips for the exam.



- Standard questions that need to be answered on DII



- Standard abbreviations which may be used in your EQE answers without first defining them



- Overviews showing of Official Journal and PCT Newsletters references that are most likely to be on the next EQE D paper



- Flowcharts for DI and DII showing the steps taken during the guided solution



- DeltaPatents' own model solutions for the two D papers practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and demonstrate how the DeltaPatents' methodology has been applied.

The copyrighted course material is provided for the personal use of the participants.

Please bring the books which you intend to use during the exam.

All materials have been updated, where necessary, to the legal situation on 31 October 2022.

## D papers used in this course

Papers that will be used in the EQE 2023 courses will be announced as soon as possible.



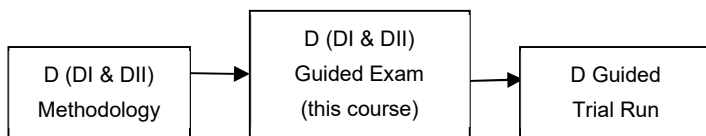
## Who should attend?

The course is aimed at participants preparing for the EQE. Participants are expected to have reached an advanced stage in their own preparations. It is suitable for both first-time sitters as well as for re-sitters. This course uses two recent D papers to practice.

## Prior training

All of the D training and model solutions are based upon DeltaPatents' new DI and DII Methodology, developed and tested using the comments and experiences of many former candidates.

**Please note that there is a strict condition to participate in this course:** you can only participate in this course if you have followed our D Methodology course and practiced it.



DeltaPatents offers D methodology training during our:

- **3-Day Paper DI and DII Methodology Course**, where the methodology is practised on older papers
- **3-Day Paper DI and DII Methodology Course for Re-Sitters**, where the methodology is practised on the EQE 2019 D paper.

## Subsequent training

Candidates are also encouraged to continue their practice to adapt the tools and techniques learned to complement their individual knowledge, reference materials and style. We recommend further practice on at least two complete D (DI & DII) papers.

We offer suitable D practice during our:

- **4-Day Paper D Guided Trial Run (for candidates that sat our 3-Day D Methodology course)**
- **5-Day Paper D Guided Trial Run (including 1-day Paper D Methodology crash course)**

If you would like to practice papers and you have not followed our methodology course before (or some years ago), or if you are a re-sitter, the 5-day Paper D Guided Trial Run course is more suitable for you. On the first day we will guide you in a sufficient way through our DeltaPatents DI and DII Methodology.

Detailed brochures for these courses can be downloaded from [www.deltapatents.com](http://www.deltapatents.com).





## Course language

The course will be offered in English.

## Online and on-site training EQE 2023

The Covid-19/Corona crisis is still across Europe and the whole world, and DeltaPatents is thinking ahead and of candidates preparing for the EQE 2023. For Pre-Exam as well as Main Exam, we will offer online training courses and if the situation permits, also on-site training on a limited scale.

We understand that it will be different, the interaction between tutor and candidates will be different. You are used to our high-level courses and we will do our utmost to continue to offer this service, also through our online training courses.

How does it work:

- For the online training, we use WebEx. With this system you can interact with the tutor and the other candidates, ask questions and give answers to the questions of the tutor. We are investigating other systems.
- Course days will be from 9.00 hrs. to approximately 17.00/17.30 hrs. We will present the topics in blocks of 45 to 60 minutes, followed by a 15 minute break. For lunch we will have a 45 minute break.
- The course materials will be shipped to you beforehand. Additional materials will be available in our online training environment (Eduframe/Canvas).

At this moment, April 2022, we have only scheduled some Methodology courses as online training courses and some on-site. The Guided Exam courses will only be offered as an online course. The on-site courses are subject to Covid-19/Corona crisis developments. The fees for the online course are lower, reflecting the lower costs.

## Attendance limited to 24

A maximum of approximately 24 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

All participants will receive a certificate after attending the course.

## Registration course

The price of the “**Online 2-day Paper D Guided Exam Course**” is **€ 1,360** (excluding 21% VAT).

This price includes online tutoring, course materials, shipment of the material inside the EU and access to online administration platforms (Eduframe and Canvas).

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

## Shipment outside the EU

If given online, we will ship the course materials to the office address of each candidate (instead of to the course venue). Shipment costs to the EU are included in the course fee. Additional shipment and customs costs for countries outside the EU (e.g. Turkey, Switzerland, Norway and the United Kingdom) will be added to the standard course fee for the online courses. It is advised that candidates from the same company attending the same course, use their office address for shipment of the course materials. All materials can then be shipped at the same time, which keeps the costs low.

## Discount when registering for extra Paper D courses (5-day, 7-day or 9-day Package)

If you register for the 3-day Paper D Methodology course as well as the 2-day Paper D Guided Exam and/or the 4-day Paper D Guided Trial Run course, you will receive a discount of **€ 200 for each extra course** (on the course fee of the Guided Exam and/or the Guided Trial Run course). This offer only applies to courses taken in the same EQE year.

## Registration

Please register for this course by using our [online registration form](#).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



**“GOOD  
CHECKPOINT TO  
VERIFY  
PREPAREDNESS  
AND IDENTIFY  
ISSUES TO  
IMPROVE.”**



**Roel van Woudenberg**  
DeltaPatents



**Jelle Hoekstra**  
DeltaPatents



**Diane Tweedlie**  
DeltaPatents



**Stefanie Lewis**  
K&S

## Meet the Tutors

- **Roel van Woudenberg** is tutor for Pre-Exam and Main Exam Paper D courses. He is author of the DeltaPatents' books "Basic Legal Questions", "Main Exam Questions for Paper D" and of the "Pre-Exam book".
- **Jelle Hoekstra** is tutor for Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).
- **Diane Tweedlie** is tutor for Pre-Exam, Main Exam Paper D and IP Administrators' courses. She is a European Patent Attorney in the field of Mechanical Engineering.
- **Stefanie Lewis** is tutor for the Pre-Exam and Paper D Main Exam courses. She is a European Patent Attorney at K&S.



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).





# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents Training B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

name

---

company

---

address

---

billing-address (if different)

---

billing e-mail

billing phone number

---

purchase order

---

VAT-number

---

phone number participant (office or private)

---

mobile phone participant

---

A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A & B	<input type="checkbox"/> 4-day A & B Methodology <input type="checkbox"/> 2-day A Methodology <input type="checkbox"/> 2-day B Methodology	Date:
Paper C	<input type="checkbox"/> 3-day C Methodology <input type="checkbox"/> 2-day C Guided Course	Date:
Paper D	<input type="checkbox"/> 3-day D (DI – DII) Methodology <input type="checkbox"/> 2-day D (DI – DII) Guided Course <input type="checkbox"/> 4-day D Guided Trial Run <input type="checkbox"/> 5-day D Guided Trial Run (incl. D Methodology crash)	<input type="checkbox"/> English <input type="checkbox"/> German   Date: <input type="checkbox"/> English <input type="checkbox"/> German <input type="checkbox"/> English
Package deals	<input type="checkbox"/> 5-day C Package: 3-day Methodology & 2-day Guided Exam: discount of € 200 <input type="checkbox"/> 5-day D Package: 3-day Methodology & 2-day Guided Exam: discount of € 200 <input type="checkbox"/> 7-day D Package: 3-day Methodology & 4-day Guided Trial Run: discount of € 200 <input type="checkbox"/> 9-day D Package: 3-day Methodology & 2-day Guided Exam & 4-day Guided Trial Run: discount of € 400	Dates: Dates: Dates: Dates:

**Cancellation policy: please check our website for our cancellation policy**