



**DELTA PATENTS**

Training for Patent Professionals

**EQE PAPER A&B  
4-DAY  
METHODOLOGY  
COURSE**



# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE PAPER A&B

## 4-DAY METHODOLOGY COURSE

### Objective

The 4-day course aims to give candidates an insight into how to handle a paper A (drafting) and a paper B (answering a communication) of the European Qualifying Examination.

By the end of the course the candidates will have learnt how to analyse the prior art and clients letter to define novel, inventive and clear claims which provide the client with maximum protection for paper A. For paper B, the candidates will have learnt how to analyse the prior art, client's letter, the application as filed and the communication to define novel, inventive and clear claims which provide the client with maximum protection. Candidates will be able to identify important hints in the papers leading to the intended solution, and will be able to draft claims and an introductory description in a structured manner for paper A. For paper B, the candidates will be able to amend the claims, and to answer the communication.

### Single paper A and B

Until the EQE 2016 for the A/B part a choice is given between Electricity-Mechanics and Chemistry. Starting at the EQE 2017 a single paper A and a single paper B will be examined, covering both technical fields.

### Course Concept

An overview will be given of how papers A and B have developed through the years.

For paper A we will explain which (in-)dependent claims are expected and how to find the formulation. For paper B we will explain how you are expected to deal with the proposal of the client and the in-depth argumentation required for arguing the basis for the amendment and inventive step using the problem-solution approach.

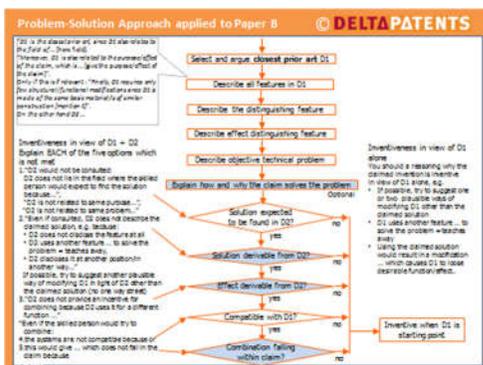
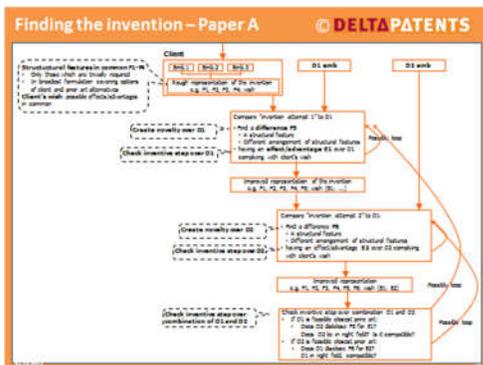
We will teach a methodology and show how to apply this methodology on new style papers and cases.





## Highlights of the course

The course material handed out comprises many unique flow-charts illustrating the structured approach.



The methodology provides a workflow in which the documents are processed efficiently thereby leading to the intended solution of the paper.

The A 2017 and B 2017 exam papers will be used in this course.

## Topics included

The following topics are covered:

- Paper A:
  - Main legal background: scope of protection, novelty, clarity, claim categories, and unity.
  - Finding and drafting the independent claim: elimination of option, finding commonalities and essential features, determining effects, finding the formulation
  - Drafting dependent claims
  - Drafting the introductory part of the description
  - Practicing mock exams and cases
  - Practice the A 2017 exam paper

- Paper B:
  - Main legal background for paper B: problem-solution approach, added subject-matter tests
  - Dealing with the client’s letter and proposed claims
  - Finding the desired claims
  - Drafting the response to the EPO for paper B, focussing on arguing the basis for the amended claims and inventive step
  - Practicing mock exams and cases
  - Practice the B 2017 exam paper

## Training Material

A comprehensive set of high quality, up-to-date training materials will be provided with a binder including:

- approximately 200 overhead sheets introducing and explaining how to tackle the A and B exam papers
- new style exam papers and short cases from both technical fields to get familiar with chemistry as well as electricity-mechanics aspects of the papers



The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

## Only paper A or only paper B?

If you only have to sit either paper A or paper B, you can also register for the A or B part only (2-day Methodology courses).

## Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the EPC is recommended.

## Subsequent training

This year (EQE 2021) we only offer a methodology course for Paper A and B.





## Course language

All materials and tuition will be in English. An identical course is also available in German and a similar course also in French.

## Online training EQE 2021

Although the Covid-19/Corona crisis is across Europe and the whole world, DeltaPatents is thinking ahead and of candidates preparing for the EQE 2021. For Pre-Exam as well as Main Exam, we will offer online training courses and if the situation permits, also on-site training on a limited scale.

We understand that it will be different, the interaction between tutor and candidates will be different. You are used to our high-level courses and we will do our utmost to continue to offer this service, also through our online training courses.

How does it work:

- For the online training, we currently use WebEx. With this system you can interact with the tutor and the other candidates, ask questions and give answers to the questions of the tutor. We are investigating other systems.
- Course days will be from 9.00 hrs. to approximately 17.00/17.30 hrs. We will present the topics in blocks of 45 to 60 minutes, followed by a 15 minute break. For lunch we will have a 45 minute break.
- The course materials will be shipped to you beforehand. Additional materials will be available in our online training environment (Eduframe/ Canvas).

At this moment, April 2020 we have only scheduled all courses as online training courses. If the situation permits, we schedule the courses on-site, on the dates mentioned on our website. The on-site courses are subject to Covid-19/Corona crisis developments. The fees for the online course are lower, reflecting the lower costs.

## Attendance limited to 20

A maximum of approximately 20 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

## Certificate

A candidate will receive a certificate after attending the course.

## Registration courses

The price of the “**Online 4-day Paper A&B Methodology Course**” in the Netherlands is € 1.390 (excluding 21% VAT).

An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

## Register for A or B only

The price of the “**Online 2-day Paper A or B Methodology Course**” is € 820 (excluding 21% VAT). An administrative fee of € 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of € 125 will be charged.

## Registration

Please register for this course by using our [online registration form](#).

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.



**“I RECEIVED VERY VALUABLE TOOLS AND INSIGHTS THAT I AM SURE WILL HELP ME IN BEING SUCCESSFUL AT THE EXAM.”**



**Jessica Kroeze**  
DeltaPatents



**Nico Cordes**  
DeltaPatents



**Jelle Hoekstra**  
Baque IP



**Grégory Baque**  
Baque IP

## Meet the Tutors

- **Jessica Kroeze** is tutor for Main Exam Paper A and B and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.
- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.
- **Jelle Hoekstra** is tutor for Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).
- **Grégory Baque** is tutor for Pre-Exam and all Main Exam Papers in French language. He is an IP Advisor at Baque IP. Grégory is author of the book "CBE-PCT, a reference about the European Patent Convention and the Patent Cooperation Treaty".



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).