



**DELTA PATENTS**

Training for Patent Professionals

**EQE MAIN EXAM  
CORRECTION OF  
EQE PAPERS**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a patent attorney firm based in the Netherlands with a passion for quality. The firm was founded in 2001 in Eindhoven, one of Europe's leading technology cities. We provide the highest quality advice and service to public and private companies at various stages of growths from start-up to Fortune 500. All our patent specialists have a deep technological knowledge and extensive industrial experience at companies like Philips, NXP, ASML, AstraZeneca and Shell.

We are proud to be a leading training organization for the European Qualifying Examination (EQE). Our renowned courses can be followed throughout Europe. We are the only training organization with a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than a decade of EQE training provides a solid basis for our comprehensive range of training courses in different areas, from starters in the IP world to experienced patent attorneys and patent managers.

*"It was a pleasure to study with such a skilled and nice instructor"*

In 2006 we started training IP support staff, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program is audited by the Dutch Platform Formalities Officers. The training modules are now offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For candidates staying in Eindhoven for a couple of days, we always organize a social event, such as a dinner or a trip to a local place of interest.

We welcome e-mail contact with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.



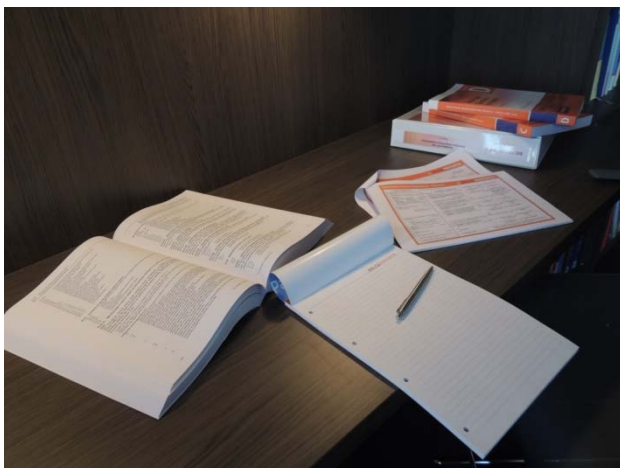


# EQE MAIN EXAM CORRECTION OF EQE PAPERS

## Objective

The aim is to improve the skills of candidates preparing for the European Qualifying Examination (EQE). After handing in an answer to an Exam Paper by the participant, the corrected homework will be returned with a detailed marking sheet and personal feedback. In this manner, the participant can identify his/her weaknesses and will know the areas he/she needs to concentrate on in the period up to the EQE thereby enabling him/her to improve the overall score on the Paper.

*“I would like to take the opportunity to tell you that the quality of Delta patents training is part of my success in C and D.”*



## Concept

The participant will be required to hand in an answer to a recent Exam Paper, being a Paper A/B Electricity-Mechanics, Paper C or Paper D. The homework will be corrected by a tutor and returned with a detailed marking sheet and comprehensive model solution. In addition, an analysis of the paper is given, demonstrating how a systematic approach, as taught in the methodology courses, would give the intended outcome. If desired, a feedback session can be arranged either by phone or by attending a discussion session.

## Strength of the programme

The tutors are experienced tutors involved in a variety of courses given by DeltaPatents and mark many papers; some tutors correct every year more than 100 papers of candidates preparing for the exam. The training programme typically spans papers of six different years, including most recent papers. The methodology courses are continuously updated according to changes in the law, case law, or the exam.

Similarly, the model solutions and analysis are continuously updated. Tutors regularly attend the tutor meeting organized by the Exam Committee.



## Procedure

After enrolling, the selected Exam Paper will be sent to the participant in pdf format (sometimes we have adapted the paper to keep them up-to-date).

Tutors will correct the handed-in solutions. The corrected papers with annotations, marking sheet and model solution is sent to the candidates within 14 days after the hand-in date.

Re-sitters enrolling to have their EQE 2013 papers corrected in August (#1) can immediately send us their papers (typed if in German) with the EQE marking sheets.

A second opportunity (#2) to have the EQE 2013 papers marked is provided end of January/beginning of February 2014 for extra practice, or as a mock exam. For those who made the DII at the CEIPI seminars in Strasbourg, our correction program provides a detailed and individual marking to evaluate the answer. For this second opportunity, all feedback will be provided within 14 days.

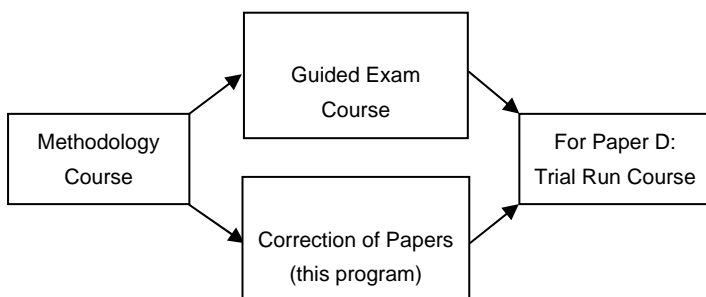
All D papers offered in this program have been integrated into a single 5 hour paper to match the paper format in 2013. This will give candidates the opportunity to fine tune their time keeping and methodology.

## Re-Sitters

The feedback from the examination committees is not enough to figure out where points were lost. Re-sitters are encouraged to submit their actual EQE 2012 papers for correction, together with their EQE marking sheets. In this way, they can receive guidance about where and how the number of points can be increased.

## Prior training

All of the training and model solutions are based upon DeltaPatents' methodology courses, developed and tested using the comments and experiences of many former candidates. Although a brief explanation is given, it is highly recommended that participants follow a Methodology course before doing this course.



## Who should participate?

This programme of “Correction of Exam Papers” is aimed at candidates preparing for the European Qualifying Examination. It is suitable for first-time sitters as well as for re-sitters. Participants are expected to have reached an advanced stage in their own preparations for the EQE.

## Time schedule and Exam Papers Programme

Some papers are also used in our courses (Methodology course, Methodology course for re-sitters, Guided Exam course or Guided Trial Run under Exam Conditions).

Here below you find a schedule and if the paper is used in one of our courses, this is mentioned in the final column.

### Paper A/B Electricity-Mechanics

Exam Paper A/B E-M	Hand-in date	This paper is part of the following course
A 2013 (#1) B 2013 (#1)	Re-sitters 31 August 2013	Guided re-sitters course
A 2006 B 2006	7 November 2013	--
A 2005 B 2005	5 December 2013	--
A 2009 B 2009	3 January 2014	--
A 2011 B 2011	30 January 2014	--

### Paper A/B Chemistry

Exam Paper A/B CH	Hand-in date	This paper is part of the following course
A 2013 (#1) B 2013 (#1)	Re-sitters 31 August 2013	Guided Exam course
A 2012 B 2012	7 November 2013	Guided Exam course
A 2013 B 2013	5 December 2013	Guided Exam course
A 2009 B 2009	5 December 2013	--
A 2010 B 2010	3 January 2014	--
A 2011 B 2011	30 January 2014	--



### Paper C

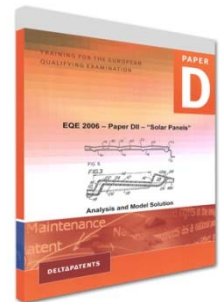
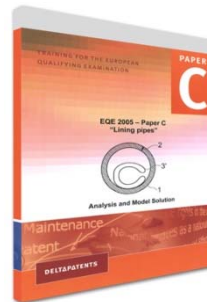
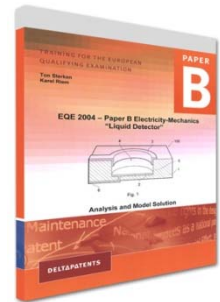
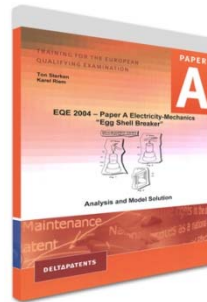
Exam Paper C	Hand-in date	This paper is part of the following course
C 2013 (#1)	Re-sitters 31 August 2013	Re-sitters Methodology course
C 2008	11 November 2013	--
C 2003	28 November 2013	Methodology course
C 2012	6 January 2014	--
C 2009	27 January 2014	Guided Exam course
C 2010	27 January 2014	--
C 2011	27 January 2014	Guided Exam course
C 2013 (#2)	27 January 2014	Re-sitters course

### Paper D

Exam Paper D	Hand-in date	This paper is part of the following course
D 2013 (#1)	Re-sitters 31 August 2013	Re-sitters Methodology course and Guided Exam course
D 2009	7 October 2013	--
D 2010	11 November 2013	--
D 2011	6 January 2014	--
D 2012	27 January 2014	--
D 2013 (#2)	27 January 2014	Re-sitters Methodology course and Guided Exam course

## Analysis and Model Solutions

The Analysis and Model Solutions demonstrate how to analyse the paper, how to apply the methodology, and gives the 'correct' answer, updated for the current law and current style of the exam.





## Language

All material will be in English. Candidates may hand in their solution as follows:

- If in English, a hand written copy is acceptable.
- If in German, only a typed copy can be corrected.
- Comments and analysis/model solution will be in English only.

## Price and registration

We offer the following options:

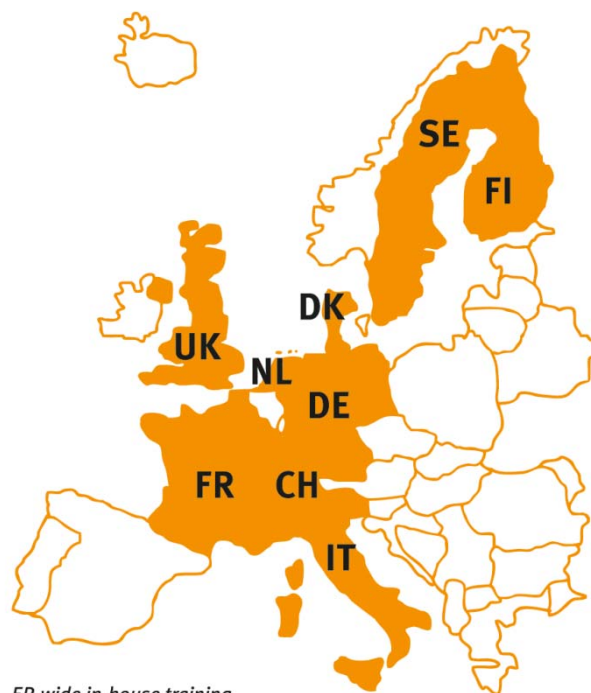
Exam Paper	Price per paper
Paper C	€275
Paper D	€330
Combination of Paper A and B E-M or Chemistry	€330
Paper A E-M or Chemistry	€205
Paper B E-M or Chemistry	€205

All above options include the correction of the paper with comments of the tutor, a comprehensive model solution and analysis of the paper.

For candidates in the NL area, it is also an option to participate in a Discussion Session of the Main-Exam Training Program – refer to [training@deltapatents.com](mailto:training@deltapatents.com) for more information.

Alternatively, candidates can also participate in our 2 or 3-day Guided Exam Courses. Here candidates will hand in 1 Exam Paper, this paper will be corrected and marked. This Exam Paper will be discussed and “re-made” in the group and another Exam Paper will be made during the course. Brochure is available on our website: [www.deltapatents.com](http://www.deltapatents.com).

Registration for this program is only possible in our online web shop: <http://webshop.deltapatents.com>. After receipt of payment, we will send you the ordered papers.



EP-wide in-house training

## Training locations

We do not only provide training in our base in Eindhoven, the Netherlands, but many of our training modules are available at several locations in Europe to minimize your travel costs.

## In-house training

All courses can also be given in-house. If required, a module can be tailored to your local organizational needs. Please contact us if you are interested in inviting us to your office.





**“GOOD CHECKPOINT  
TO VERIFY  
PREPAREDNESS  
AND IDENTIFY  
ISSUES TO  
IMPROVE.”**



**John Peters**  
Paper AB E-M tutor



**Karel Riem**  
Paper AB E-M tutor



**Ton Sterken**  
Paper AB E-M tutor



**Lex van Wijk**  
Paper AB CH tutor



**Tom Beetz**  
Paper AB CH tutor



**Jelle Hoekstra**  
Paper C tutor



**Sander van Rijnsouw**  
Paper C tutor



**Joeri Beetz**  
Paper C tutor



**Willy Haaken**  
Paper C tutor



**Pete Pollard**  
Paper D tutor



**Roel van Woudenberg**  
Paper D tutor



**Heide Götz**  
Paper D tutor

## Meet the Tutors

- **John Peters** is associate partner at DeltaPatents and tutor.
- **Karel Riem** is a founding partner of DeltaPatents, and an experienced tutor.
- **Ton Sterken** is patent attorney and (retired) founding partner of DeltaPatents, and an experienced tutor. He is one of the tutors in the practical sessions of the Dutch patent attorney training. He is also the author of the DeltaPatents' books "Methodology for Paper A and B E-M"
- **Lex van Wijk** is partner and patent attorney at DeltaPatents and an experienced tutor.
- **Tom Beetz** is a (retired) attorney at De Vries & Metman in the Netherlands and an experienced tutor. He is also one of the tutors in the practical sessions of the Dutch patent attorney course.
- **Jelle Hoekstra** is founding partner of DeltaPatents, and an experienced tutor. He is author of the book "Methodology for Paper C" and contributor to the DeltaPatents' books "Main Exam Questions for Paper D" and "Basic Legal Questions book". He is also the author of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl))

- **Sander van Rijnsouw** is an experienced tutor and experienced patent attorney at DeltaPatents.
- **Joeri Beetz** is an experienced tutor and patent attorney at CNH (Belgium).
- **Willy Haaken** is an experienced examiner at the EPO. Besides, he is a Bachelor of Law and a specialist in opposition matters.
- **Pete Pollard** is partner at DeltaPatents, and an experienced tutor. He is a major contributor to the DeltaPatents' book "Main Exam Questions for Paper D" and the "Basic Legal Questions book".
- **Roel van Woudenberg** is a tutor and patent attorney at DeltaPatents. He is major contributor to the DeltaPatents' book "Basic Legal Questions book" and contributor to the DeltaPatents' book "Main Exam Questions for Paper D"
- **Heide Götz** is an experienced examiner in Industrial Chemistry at the EPO in Munich, and a tutor. She has contributed to the EPO's "Examination Matters", and has experience tutoring in patent law and training examiners. She passed the EQE in 2012.



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).





# REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, FRANCE, GERMANY, ITALY, SWEDEN AND UK

You may register by **fax** +31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, The Netherlands

**website** www.deltapatents.com **e-mail** training@deltapatents.com

name

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company

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address

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billing-address (if different)

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purchase order

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VAT-number

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tel. no.

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e-mail address

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First price mentioned is for courses in the Netherlands, second price mentioned is for courses in Denmark, France, Germany, Italy, Sweden and UK. A registration fee of €122 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of €122 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

Paper A/B	<input type="checkbox"/> 3-day A and B Methodology €1.100/€1.350	Date:
Electricity	<input type="checkbox"/> 3-day A & B Guided course €1.350/€1.600	
Mechanics	<input type="checkbox"/> 6-day A & B Integrated Training: 3-day Methodology and 3-day Guided Exam €2.450/€2.950	
Paper A/B	<input type="checkbox"/> 2-day A and B Methodology €930/€1.130	Date:
Chemistry	<input type="checkbox"/> 1-day A Methodology €465/€565	
	<input type="checkbox"/> 1-day B Methodology €465/€565	
	<input type="checkbox"/> 3-day A & B Guided course €1.350/€1.600	
	<input type="checkbox"/> 5-day A & B Integrated Training: 2-day Methodology and 3-day Guided Exam €2.280/€2.730	
Paper C	<input type="checkbox"/> 3-day C Methodology €1.100/€1.350	Date:
	<input type="checkbox"/> 2-day C Guided Course €995/€1.195	
	<input type="checkbox"/> 5-day C Integrated Training: 3-day Methodology and 2-day Guided Exam €2.095/€2.545	
Paper D	<input type="checkbox"/> 3-day D (DI – DII) Methodology €1.100/€1.350	<input type="checkbox"/> English <input type="checkbox"/> German Date:
	<input type="checkbox"/> 3-day D (DI – DII) Methodology for Re-Sitters €1.100/€1.350	<input type="checkbox"/> English <input type="checkbox"/> French
	<input type="checkbox"/> 2-day D (DI – DII) Guided Course €1.045/€1.245	
	<input type="checkbox"/> 4-day D Guided Trial Run €1.465/€1.800	<input type="checkbox"/> English <input type="checkbox"/> German
	<input type="checkbox"/> 5-day D Integrated Training: 3-day Methodology and 2-day Guided Exam €2.145/€2.595	

**Cancellation policy:** Cancellations must be received in writing at training@deltapatents.com. For cancellations 3 weeks or more before the course starts, the course fee will be refunded less a cancellation fee of 100 euro, or transfer to a different course may be requested. Thereafter, up to 1 week before the course starts, a 50 % refund is offered or transfer at an additional charge of 25 %. For cancellations less than 1 week before the course starts, no refund will be given. In the event of circumstances beyond its control, or of over- or underbooking DeltaPatents reserves the right to alter programme, tutor, location and/or date, to cancel any bookings not fully paid or to cancel the course.