



**DELTA PATENTS**



Training for Patent Professionals

**EQE 2020 MAIN EXAM  
PAPER A AND B  
EXAM TRAINING  
5-DAY COURSE**

# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

*“It was a pleasure to study with such a skilled and nice instructor”*

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# EQE 2020 – MAIN EXAM

## PAPER A AND B EXAM

### TRAINING

### 5-DAY COURSE

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#### Objective

The methodology taught in this course aims at bringing candidates who already followed the Dutch Patent Attorney Training Program to the entrance level required for practicing EQE Papers A/B.

Until the EQE 2016 for the A/B part a choice is given between Electricity-Mechanics and Chemistry. Starting at the EQE 2017 a single paper A and a single paper B will be examined, covering both technical fields.

#### Who should attend

Candidates who were successful in the Pre-Exam and are preparing now for the next step, the Main Exam. Three years of full-time experience in the relevant field of patent creation and prosecution are recommended. For sitting the EQE three years of full-time experience is required.

#### Course Concept

The training programme for candidates preparing for Paper A and B of the European Qualifying Examination consists of the following:

- This module starts with 3 full days of methodology on paper A (1,5 day) and B (1,5 day), where tactics for handling the papers will be given. The tactics will be practiced using cases with topics that probably will be part of the exam papers.
- Following the methodology session, the students have to prepare two sets of adapted EQE A and two adapted B papers at home and hand in their answers. They also have to prepare two actual exam papers (A and B 2017 and 2018). The answers will be checked and marked by the

tutor. During four half-day sessions the papers will be discussed with the group and feedback on the individual work will be given.

#### Course schedule

- 1,5 day day session for Paper A, introducing the methodology
- 1,5 day sessions for Paper B, introducing the methodology
- 4 half day sessions, discussing homework/exam papers

#### Training Material

A comprehensive set of high quality, up-to-date Training Material will be provided with a binder with:



- Approximately 100 overhead sheets introducing and explaining how to tackle the exam papers.



- The papers that will be practiced.
- A model solution and analysis of each paper.

The copyrighted course material is provided for the personal use of the participants.

## Course Language

All material will be in English. Tuition will also be in English (or Dutch, if there are no foreign candidates participating).

## Attendance Limited to 20 - 25

A maximum of approximately 20 – 25 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal feedback on their homework.

## Certificate

A candidate will receive a certificate after attending at least 5 out of the 6 sessions and handing in homework of all 3 A and 3 B papers.

## Course Dates, Time and Location

The introductory sessions will be in October/November, followed by 4 half day discussion-sessions in the period November – February.  
Course time: 9.30 – 17.00 hrs. (full day) and 13.00 – 17.00 hrs. (half day).  
Course locations will be Utrecht (Lunetten) and/or Eindhoven.

## Registration and invoicing

The invoice will be send immediately after registration. Please note:

- Up to 2 months before the start of the training course an early-bird-discount will be given.
- From 2 months up to the start of the course, the full price without discount will be charged.

## Registration procedure

The price for the Main Exam Paper A and B training is € 4.090 (excluding VAT and a registration fee of € 125). Prices include tuition, course materials, refreshments and lunch (at full day sessions).

For a company booking of several candidates at the same time, only one registration fee of € 125 will be charged.

Please register **before 15 April 2019**. To register you can use the online form on our website or the form in this brochure.

## Cancellation policy

Please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.

## Overview full EQE training

This module is part of the second year preparation Main EQE. The full program for Dutch patent attorneys is shown here:

### 1<sup>st</sup> year preparation Pre-Exam:

- Pre-Exam Integrated (13-day), price € 5.780
- Early bird discount: € 160

### 2<sup>nd</sup> year preparation Main Exam:

- D-Legal (8-day), price € 4.760
- Exam Training Paper AB (5-day), price € 4.090
- Exam Training Paper C (6-day), price € 4.200
- Exam Training Paper D (5-day), price € 4.090
- Early bird discount: € 450

### Registration fee

- A registration fee of € 125 is charged for each booking.
- For a company booking of several candidates at the same time, only one registration fee of € 125 will be charged.

## Training institute

The course is offered by EIPEF (European Intellectual Property Education Foundation), the former "Stichting Opleiding Europees Octrooigemachtigde". The Foundation decides on the program and price-setting of the courses. DeltaPatents provides the contents of the course, the course material and the organization. Looking at the passing-rates over the last few years shows that the results of the EQE from the Foundation and/or DeltaPatents were among the highest in Europe.





**“A STRUCTURED  
METHOD IS GIVEN  
TO TOPICS THAT  
MANY PEOPLE  
THINK COULD NOT  
BE SOLVED WITH A  
METHOD.”**



Jessica Kroeze



Jelle Hoekstra

## Meet the Tutors

- **Jessica Kroeze** is tutor for Main Exam Papers A and B, claim drafting courses and IP Administrators' courses. She is a European Patent Attorney in the field of Physical-Organic Chemistry.
- **Jelle Hoekstra** is tutor for the Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" ([www.hoekstradoc.nl](http://www.hoekstradoc.nl)).



Mieke Znnjee

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

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name

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company

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address

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VAT number

A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, or with a company booking, only one registration fee will be charged. All prices are exclusive of 21% VAT.

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Pre-Exam  13-day Pre-Exam Integrated Exam year:  
Training  NO

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Main Exam  Exam Training Paper A and B Exam year:  
Training  NO  
Paper A and B

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Main Exam  Exam Training Paper C Exam year:  
Training  NO  
Paper C

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Main Exam  D-Legal Exam year:  
Training  Exam Training Paper D  
Paper D  NO

Cancellation policy: please check our website of our cancellation policy.