

Training for Patent Professionals

EQE PAPER D 10-DAY DISTANCE D-LEGAL & METHODOLOGY GEARING UP YOUR LEGAL LEVEL & UNDERSTANDING DI AND DII AND ANSWERING EFFICIENTLY

DELTAPATENTS WELCOMES YOU

Why DeltaPatents Training?

DeltaPatents is a patent attorney firm based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the European Qualifying Examination (EQE). Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer Continuing Education of Patent Attorneys (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For R&D (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and techtransfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively inhouse.

"It was a pleasure to study with such a skilled and nice instructor"

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started training IP support staff, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





EQE PAPER D 10-DAY DISTANCE D-LEGAL & METHODOLOGY

Objective

The D paper is generally considered the most challenging of all EQE papers. In the DI parts of the paper, well-reasoned answers to the open DI questions are required. In the DII part, a complex industrialproperty law case is presented involving fundamental issues of patentability, rights of inventors, inventions as property and third-party rights; you need to draft a legal opinion explaining the legal consequences of the situation as described. The number of marks varies in a range of DI:DII between 40:60 and 60:40. In both parts, all EPC and PCT subjects may be tested, but you will not be equally strong on all subjects. so, you need to understand your strengths and weaknesses, and to prepare accordingly. A good pass is possible by scoring 75% of the available points for 75% of the legal issues. By the end of this course, you will understand how to score high points on D for the things that you know well and the things you can do well. You will understand what must be handed-in to get points, and you will have practiced a proven approach for generating answers. We will discuss alternative answers and different styles that can also score points. You will also be given many rules-of-thumb to guide this approach, based on our many years of EQE experience. We will also provide practical tips about how to organize your (printed and online) reference materials, how to study and what to take to the exam.

Objective for DI

As topics are tested at a more detailed and advanced level than in the pre-exam, you need to gear up your level of legal knowledge and your skills to apply it to the DI questions. By the end of this course, you will be able to optimize the points you can score with your increased level of legal knowledge. Crucial to success in the D paper is sufficient in-depth legal knowledge. You will practice finding things quickly in your material, and applying your legal knowledge to the facts given to get a good answer. You will compare your answers with our examples, and discuss your answers with the other participants, to better understand the legal arguments required for each question, and the legal basis that is necessary and sufficient for scoring points.

Objective for DII

Even a very high degree of competence in DI is not enough to score high points on DII. With an usual score of 20 out of 60 points for DII, this is the most difficult part and often the reason for failing. By the end of this course, you will have practiced a step-by-step approach that has been proven to work on all recent papers, without hindsight of the answer and without knowledge of the official examiners' report. You will practice combining your legal knowledge, and practical experience, with this approach to produce a goodscoring DII answer.



D-Legal (DI and gearing up your legal level) – 8 sessions

This part of the course includes 1 full-day session DI Methodology, followed by 7 3-hour sessions discussion of homework (selected questions and/or a DI paper). During the 3-hour session we always present topics to augment and deepen the knowledge acquired during the Pre-Exam Legal Training to a level EQE Main Exam.

The first full day session is spent on DI Methodology, where the theory and practice of tackling DI are taught using past DI questions. Each participant attempts the questions, followed by a detailed analysis by the tutor and group discussions. In particular, the answers are dissected to see why some comments are included, and why others are not.

The 3-hour sessions will be legal lectures combined with practice covering legal changes in the EPC & PCT since the Pre-Exam, as well as more advanced legal subjects such as appeal, entitlement, enforcement and petition for review. The OJ EPO will be covered, as well as a specially selected subset of case law.

Candidates are asked to hand-in their solution to a DI paper before the first session. This paper will be corrected and marked by the tutor and discussed in the second session.

To gain confidence and experience in applying the law, students will have to rehearse the full range of legal subjects guided by a wide selection exam-oriented questions. The materials have to be studied at home and also the answers have to be prepared at home and need to be handed in before the start of the next session. The answers and any unclear subjects will be discussed during the session, where attention will be given to legal knowledge as well as answering style.

DII Methodology – 2 sessions

The DII methodology (2 consecutive full days) is taught using cases derived from past papers as well as old papers during two full days. The cases represent frequently-recurring aspects, and are used to illustrate the tools available to extract and organize the information, to recognize what is important and to efficiently incorporate point-scoring comments in the final answer. The skills are then applied step-by-step to a recent DII paper, with regular group discussions to explore different opinions and approaches. Examples, worksheets and flowcharts are provided, so that the steps are clear and consistent.

"This course should be mandatory!"

Course Highlights

- A unique approach of guiding the candidate from DI and DII questions to a high-scoring answer, without hindsight of the official EQE compendium.
- DeltaPatents' DI model solutions, showing interpretation of the question, an approach to answering and the resulting high-scoring answer complete with annotations.
- Exclusive practical cases based on past DII papers, to stimulate both individual and group participation. Each case is selected to illustrate one or more steps of the methodology.
- Step-by-step guidance through a full DII paper, illustrating how the tools and techniques can be used in practice.
- Full documentation, including further explanation of the methodology, additional DI and DII exercises, lists of materials to take to the EQE and DeltaPatents' own solutions to the DI questions and DII cases and papers.

Topics included

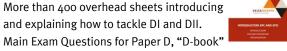
The following topics are covered:

- General
- How to prepare for the D paper
- Time management
- Styles and detail of answering D-Legal – DI specific
- Refresh and gear up your knowledge and understanding of EPC & PCT topics beyond Pre-Exam level
- Practice DI questions covering the full range of legal • subjects
- Reading and analyzing the question
- When is something relevant or not relevant **DII-specific**
- Analyzing the client's letter
- Organizing the information using tools such as a timeline •
- Dealing with recurring problems such as public disclosure dates, (in)valid priorities, "first application", insufficiency of disclosure, non-prejudicial disclosures, entitlement
- Advising the client and improving his position •
- Recognizing threats from the competitor

Training Material

A comprehensive set of high quality, up-to-date training materials will be provided in a binder including:

More than 400 overhead sheets introducing and explaining how to tackle DI and DII.



- D methodology tools and templates.
- Materials for use at the EOE, including methodology flowcharts for DI and DII.
- Checklists, and examples of phrasing, to be used when • writing your answer to DII.
- DeltaPatents' own model solutions for the DI and DII • papers practiced. Initially based on past EQE papers, they have been fully updated to incorporate the latest legal changes, and demonstrate how the DeltaPatents' methodology has been applied, and discuss alternative answers.

The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

Use of WISEflow



Learn how to work with WISEflow, the system that is used at the EQE.

D papers used in this course

This course will use: DI 2010, DI 2011, DII 2005 and DII 2013. (The selection of the papers may change.) Also, the DI homework questions are largely taken from our D-book, and comprise many DI questions from earlier papers next to our proprietary questions.

Who should attend?

The course is aimed at participants preparing for the EQE. Participants are expected to have reached an advanced stage in their own preparations. It is suitable for both first-time sitters as well as for re-sitters as it uses older DI and DII papers to practice the methodology.

"I received very valuable tools and insights that I am sure will help me in being successful at the exam."

Time schedule online sessions

- Monday 8 May 2023: hand-in solution of DI exam paper •
- Monday 22 May 2023 (9:00 17:00 hrs; DI meth) •
- Monday 5 June 2023 (13:30 17:00 hrs) •
- Monday 19 June 2023 (13:30 17:00 hrs) •
- Monday 3 July 2023 (13:30 17:00 hrs) •
- Monday 11 September 2023 (13:30 17:00 hrs) •
- Monday 25 September 2023 (13:30 17:00 hrs) •
- Monday 9 October 2023 (13:30 - 17:00 hrs)
- Monday 30 October 2023 (13:30 17:00 hrs)
- Monday 13 November 2023 (9:00 17:00 hrs; DII meth) ٠
- Tuesday 14 November 2023 (9:00 17:00 hrs; DII meth)

For the online sessions we use WebEx. All sessions will be recorded and a link will be send to all participants after the sessions.



Prior training

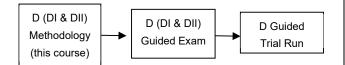
The candidate is expected to have passed the Pre-Exam recently after a thorough preparation with a sound legal knowledge level of EPC and PCT.

Subsequent training and practice

After having attended this course, you need to practice what you have learned, and where necessary, adapt it to your knowledge, style and reference materials. We recommend further practice on at least 3 D papers (DI and DII parts).

We offer suitable DI and DII practice during our:

- 2-Day Paper DI and DII Guided Exam
- 4-Day Paper D Guided Trial Run



All of our D training and model solutions are based upon this methodology. It is therefore highly recommended to follow the DI and DII Methodology course before doing the other training.

Detailed brochures for these courses can be downloaded from <u>www.deltapatents.com</u>.

Course language

Course language is English.

Attendance limited to 30

A maximum of approximately 30 participants can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

Certificate

All participants will receive a certificate after attending the course.

Course fee D Distance Learning

The course fee for the 10-day Paper D Distance Learning course is \in 3.285 (excluding 21% VAT). This price includes online tutoring, course materials, shipment of the material inside the EU and access to online administration platforms (Eduframe and Canvas).

An administrative fee of \in 125 is charged for every booking.

If more than one course is booked at the same time, only one administrative fee of \in 125 will be charged. The invoice will be issued by DeltaPatents Training.

Shipment outside the EU

If given online, we will ship the course materials to the office address of each candidate (instead of to the course venue). Shipment costs to the EU are included in the course fee. Additional shipment and customs costs for countries outside the EU (e.g. Turkey, Switzerland, Norway and the United Kingdom) will be added to the standard course fee for the online courses. It is advised that candidates from the same company attending the same course, use their office address for shipment of the course materials. All materials can then be shipped at the same time, which keeps the costs low.

Registration

Please register for this course by using our online registration form.

Cancellation policy

Please check our website (<u>www.deltapatents.com</u>) for our cancellation policy.



"THE COURSE INCREASES MY MOTIVATION TO WORK ON THE D-PAPER AND HELPS FINDING MY WEAK SPOTS."

www.deltapatents.com | o8





Roel van Woudenberg DeltaPatents

Diane Tweedlie
DeltaPatents



Jelle Hoekstra DeltaPatents

Meet the Tutors

- Roel van Woudenberg is tutor for Pre-Exam and Main Exam Paper D courses. He is author of the DeltaPatents' books "Basic Legal Questions", "Main Exam Questions for Paper D" and of the "Pre-Exam book", and co-author of the book "Topic-Related Index to the EPC and PCT".
- **Diane Tweedlie** is tutor for Pre-Exam, Main Exam Paper D and IP Administrators' courses. She is a European Patent Attorney in the field of Mechanical Engineering.
- Jelle Hoekstra is tutor for Pre-Exam, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "Methodology for Paper C" and of the book "References to the European Patent Convention" (www.hoekstradoc.nl).



Mieke Zonjee

Contact

For more information please visit the DeltaPatents website (<u>www.deltapatents.com</u>) or contact Mieke Zonjee at DeltaPatents (<u>training@deltapatents.com</u>).



REGISTRATION FORM

FOR COURSES OFFERED IN THE NETHERLANDS, DENMARK, GERMANY, ITALY, SWEDEN AND UK

You may register by fax + 31 40 2366708 mail DeltaPatents Training B.V., Fellenoord 370, 5611 ZL Eindhoven, the Netherlands website www.deltapatents.com e-mail training@deltapatents.com

name	
company	
address	
billing-address (if different)	
billing e-mail	billing phone number
purchase order	
VAT-number	
phone number participant (office or private)	
mobile phone participant	
A registration fee of € 125 charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.	
Paper D EQE 2024 training – May 2023 – November 2023 Distance Learning	

Cancellation policy: please check our website for our cancellation policy

DeltaPatents Training - Fellenoord 370, NL-5611 ZL Eindhoven phone +31 40 7876030 fax +31 40 2366708 e-mail training@deltapatents.com