



**DELTA**PATENTS

Training for Patent Professionals

# IP TUTORIAL

## OVERVIEW OF PATENTS

ONLINE TRAINING – 6 BLOCKS



# DELTAPATENTS WELCOMES YOU

## Why DeltaPatents Training?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for professional excellence. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high-quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

***“It was a pleasure to study with such a skilled and nice instructor”***

Our blogs keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

## DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance.

Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.





# 3-DAY PATENT TUTORIAL

## Objective

The success of a business quite often depends on the ability to innovate. Since others may wish to benefit from that success, it is key to protect innovations using the available intellectual property rights and use the systems to stay ahead of the competitors. For technical developments, patents are a good instrument to use. This course puts patent protection in the broader context of intellectual property rights and trade secrets.

A patent application must comprise enough technical details to optimise the chance of grant, and to provide an acceptable scope of protection. The legal requirements for patentability are complicated, vary over time and may be different per jurisdiction. Drafting patent applications is generally carried out by specialized patent attorneys. This course gives you tools to better understand patents and to improve the patent drafting process, when communicating with patent attorneys in their daily work. This is achieved by explaining the patent system and using hands-on exercises to illustrate what a patent is, what it is used for and how each element in the patent can help or hinder its use.

IP processes are expensive. This course provides you an insight in business aspects of patents, such as selecting the most valuable ideas for your business, choosing the optimal patenting route, and choosing countries, taking strength of legal systems and particulars of competitors into consideration.

What can you do with your patents and how to avoid/deal with others using their patents against you? This course gives you an insight in infringement and licensing options. It furthermore shows you how to assess your Freedom to Operate (FTO), suggests ways of avoiding or overcoming potential risks and ways of defending against rights of others.

## Who should attend?

*Inventive people and people who work with inventive people.*

A basic knowledge of intellectual property is important throughout any technically-innovative organisation. The course is particularly useful for those who are directly or indirectly involved in innovation, such as *research scientists, development engineers, inventors, entrepreneurs, project leaders, group leaders, CTOs, and IP coordinators*. Participants working in the technical-commercial field, such as *product managers* and *product marketeers* may benefit from this course as well.

Furthermore, the course may be beneficial for *trainee patent attorneys who recently started their traineeship*, desiring to quickly establish a basic competence in intellectual property. No prior knowledge about IP is required.

This course does not prepare for the European Qualifying Examination for patent attorneys (EQE). Please visit the DeltaPatents [website](#) for information on the EQE courses.



## Online training

This course is given as an online course. For our online courses we use WebEx, a system that we have used for many years now for our Distance Learning courses.

With this system you can interact with the tutor and the other candidates, ask questions and give answers to the questions of the tutor.

It requires you to have a system with an internet connection, a microphone and a speaker (you may wish to consider a headset); preferably you use a laptop or other computer, but WebEx is also available on smartphones and tablets.

For the online training we have divided the topics to be presented in blocks.

The tutor will present topics in blocks of 45 – 60 minutes with a quick break in between the blocks. If more than one block will be scheduled on one day, there will be a lunch break of at least 1 hour.

## Course concept

This course sketches the big picture, and fills in details on the most important legal aspects. Basic examples are included to ensure understanding. The following topics will be covered:

### Introduction to Intellectual Property Rights (IPR)

- Definition & principles of IPR
- Overview of IPR
- Introduction to Enforcement of IPR

### Understanding a patent (application)

- Patentability criteria
- Sufficiency of disclosure
- Content of a patent (application)
- Patent ownership/inventorship
- Recognizing the invention
- Scope of protection

### Claim interpretation and claim drafting

- How to interpret a claim
- How to draft enforceable claims

### Introduction to Patent Procedures

- General patent procedure (priority filing, definitive filing)
- European (EP) patent procedure
- PCT System
- Choice of patenting route
- Cost of patents

### Special considerations for the US

- Inventorship
- Statutory subject-matter
- Duty to disclose (IDS)
- Best-mode requirement
- Patent application types

### Trade secrets

- EU Trade Secrets Directive
- To patent or to keep secret?
- Enforcement of trade secrets

### Patent portfolio management

- Business relevance of patents
- Exploitation of patents
- Selection criteria – What is a valuable invention?
- Aligning patenting strategy with business strategy: spending your money wisely
- Where to file/validate
- Confidentiality

### How to deal with IP of others

- Assessing your Freedom to Operate/Freedom of Action
- Avoiding others using their patents against you
- Limiting the rights of other parties: introduction to Third Party Observations, Opposition and Invalidation

### Patent Infringement

- Infringement under the EPC
- Infringement under national law
- Direct and indirect infringement
- Doctrine of equivalents
- How to prevent infringement of your IP
- How to detect infringement of your IP
- Cross-border injunctions
- EU Enforcement Directive
- EU Customs Regulation

### Third Party Observations and Opposition

- What are Third Party Observations and when should you use them?
- What is Opposition?
- Opposition proceedings
- US: Post-Grant Review (PGR) & Inter Partes Review (IPR)



## Course Highlights

This 6-half-day course introduces participants to intellectual property rights, with a specific focus on patents. The examples used in the workshop require no specialist technical knowledge.

## Documentation

A comprehensive set of high quality, up-to-date materials will be provided, including:



- All slides presented during the course.
- Overviews of the European patent procedure.

The copyrighted course material is provided for the personal use of the participants.

## Online training

- 1<sup>st</sup> block: 9 May 2023 13.00 – 16.30 hrs.
- 2<sup>nd</sup> block: 16 May 2023 13.00 – 16.30 hrs.
- 3<sup>rd</sup> block: 23 May 2023 13.00 – 16.30 hrs.
- 4<sup>th</sup> block: 30 May 2023 13.00 – 16.30 hrs.
- 5<sup>th</sup> block: 6 June 2023 13.00 – 16.30 hrs.
- 6<sup>th</sup> block: 13 June 2023 13.00 – 16.30 hrs.

## Course Language

All materials and instruction will be in English.

## Certificate

All participants will receive a certificate after attending the course.

## Registration courses

The price for the “**Patent Tutorial – Overview of Patents**” online course is **€ 1.190** (excluding 21% VAT).

An administrative fee of € 125 is charged for every booking.

For a company booking of several courses at the same time, only one administrative fee of € 125 will be charged.

Please register online or use the form in this brochure.





**“GOOD COURSE,  
SUPPORTED BY  
ENOUGH  
EXAMPLES.”**



**Sander van Rijnsouw**  
DeltaPatents



**Nico Cordes**  
DeltaPatents

## Meet the Tutors

- **Sander van Rijnsouw** is a tutor for Main Exam Paper C courses and IP Tutorials. He is a European Patent Attorney in the field of Technical Mathematics.
- **Nico Cordes** is tutor for Pre-Exam and Main Exam Paper C courses, also in German language. He is a European Patent Attorney in the field of Electrical Engineering.



**Mieke Zonjee**

## Contact

For more information please visit the DeltaPatents website ([www.deltapatents.com](http://www.deltapatents.com)) or contact Mieke Zonjee at DeltaPatents ([training@deltapatents.com](mailto:training@deltapatents.com)).



# REGISTRATION FORM

You may register by **fax** + 31 40 2366708 **mail** DeltaPatents B.V., Fellenoord 370, 5611 ZL Eindhoven, The Netherlands  
**website** www.deltapatents.com **e-mail** training@deltapatents.com

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name

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company

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address

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billing address (if different)

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tel.no./mobile phone participant

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billing tel.no.

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e-mail address

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billing e-mail address

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purchase order

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VAT number

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A registration fee of € 125 is charged for each booking. If more than one course is booked at the same time, only one administrative fee of € 125 will be charged. All prices are exclusive of 21% VAT. No VAT will be charged if a VAT-number is provided on this form.

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IP Tutorials

☐ Online training: Patent Tutorial – Overview of Patents

Overview of  
Patents

**Price € 1.190**

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Cancellation policy: please check our website ([www.deltapatents.com](http://www.deltapatents.com)) for our cancellation policy.