



DELTAPATENTS

Training for Patent Professionals

**EQE PAPER C
3-DAY
METHODOLOGY
COURSE**

DELTAPATENTS WELCOMES YOU

Why DeltaPatents Training?

DeltaPatents is a **patent attorney firm** based in the Netherlands with a passion for quality. We provide the highest quality advice and service to public and private companies at various stages of growth from start-up to Fortune 500. Our patent specialists have a deep technological knowledge and extensive industrial experience. Through our education activities, we stay ahead in terms of law changes, case law and procedural requirements.

We are proud to be a leading training organization for the **European Qualifying Examination (EQE)**. Our renowned courses can be followed throughout Europe. We offer a complete range of courses and high quality training material for the EQE. The knowledge and experience gained during more than 15 years of EQE training provides a solid basis for our comprehensive range of training courses in different areas. We offer **Continuing Education of Patent Attorneys** (e.g. patent law update course, a Unitary Patent course, and various IP master classes) across Europe as well as outside. For **R&D** (R&D managers, researchers, developers, inventors, entrepreneurs, IP management, IP coordinators and tech-transfer officers), we provide targeted IP tutorials and several workshops. These can also be organized in-house at your organization, open to other participants or exclusively in-house.

“It was a pleasure to study with such a skilled and nice instructor”

Our **blogs** keep you up-to-date on the EQE, EPO Case law, Patent procedures, Unitary Patent and Patent News.



In 2006 we started **training IP support staff**, culminating in a full training program preparing for the official Dutch Formalities Officers exam. The program includes training modules directed to EPC and PCT formalities. These training modules are offered throughout Europe.

Our training focuses on giving insight and understanding, and ensuring that the acquired knowledge can be practically applied. Unique for DeltaPatents is that we thoroughly train and guide our tutors. For our tutors, training is a profession, mastered by teamwork and frequent involvement in courses. We take feedback of attendants seriously and act on it. For us, quality and customer satisfaction are essential.

DeltaPatents' personal touch

We believe in teaching and treating candidates with a personal touch. You will be trained in small groups, giving ample opportunity to discuss unclear issues in more detail and get personal assistance. Hospitality is important to us. For participants staying in Eindhoven for courses of multiple days, we organize a social event, such as a dinner or a trip to a local place of interest. We welcome contact (e.g. via e-mail, telephone or video chat) with our tutors to ask follow-up questions, to clarify course materials or to report mistakes.



EQE PAPER C

3-DAY METHODOLOGY COURSE

Objective

The 3-day methodology course aims to give the candidates an insight into how to scrutinize an opposition paper of the European Qualifying Examination. By the end of the course the candidates will have learnt how to analyse a client's letter and efficiently extract and administrate information in the patent in suit and in the prior art. Candidates will be able to identify the important attacks and execute those attacks in a structured manner with the aim of scoring a sufficient number of marks in the available time. Time management is an integral part of the course.

"Thank you for developing such an efficient methodology to paper C. The way I see it: if somebody read all of your notes (the big binder) on how to approach paper C, practiced some examples, and then carefully but simply applied the learned methodology during the exam then it is IMPOSSIBLE to not score high. You have created a really amazing approach."

Course Concept

A detailed explanation will be given of the substantive parts of the EPC relevant for paper C, emphasizing topics which regularly appear in recent exams or may be expected. These issues will be introduced using short case studies derived from older C Papers.

An overview will be given of how Paper C has developed through the years resulting in an explanation of which attacks and which level of argumentation are normally required.

The EPO Guidelines and case law will be used to determine the best way of performing the attacks. The methodology gives further details on how to argue these attacks thoroughly and efficiently.

A unique goal oriented searching method is shown which ensures a time efficient analysis of the documents and immediate drafting of the attacks without having to record an excessive amount of information in matrices or work sheets.

The C 2019 paper will be integrated into the 3-day programme to illustrate and apply the tactics to a real situation.

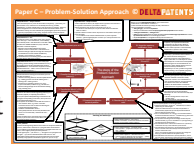


Highlights of our course

A **unique set of A3-size flow-charts** is handed out illustrating an optimal sequence for checking the various issues and providing sample sentences for use in the Facts and Arguments.



A **unique 10-step problem-solution approach** has been developed to ensure that the right closest prior art is selected and combined with the right secondary document. The approach avoids making incompatible combinations and deals with teachings-away. Sample sentences are provided. A **unique goal oriented searching method** has been developed to ensure that the candidate analyzes the documents efficiently, identifies the 'must-have' attacks fast and immediately drafts the attacks without being side-tracked. The newly developed search method avoids having to record excessive and time-consuming amounts of information in matrices or work sheets.



Topics included

The following topics are covered:

- An overview of how Paper C has developed through the years, expected attacks and level of argumentation
- Legal background: priority, added subject-matter, claim interpretation, state of the art, novelty and inventive step
- Analyzing the client's letter
- Analyzing the patent to be opposed (claim interpretation, claimed objects, effects and definitions of features)
- Determining the effective dates of the claims, making a time line, solving and arguing any priority issue (same invention, 1st application issue, various tests)
- Establishing the state-of-the-art, dealing with European prior rights
- Recognising and dealing with added subject-matter attacks on the description and the claims; detailed explanation of the various test
- Identifying and performing novelty attacks based on European prior rights under Art.54(3)
- Identifying for each claimed embodiment the relevant sections of the Art.54(2) prior art documents and performing the 'must-have' attack(s) under novelty or inventive step
- Finalizing the Notice of Opposition form
- Time efficient analysis of the documents and recording of information

"The course is very well structured in a systematic way, easy to follow, step to step. I feel I learnt a lot these 3 days."

Training Material

A comprehensive set of high quality, up-to-date training materials will be provided including:



Over 400 overhead sheets introducing and explaining how to tackle the C exam.



- The paper that will be practiced and an analysis/model solution. The analysis/model solution also demonstrates how the goal oriented searching method and the tactics have been applied for the specific paper.



WISEflow

- Where relevant, we will use WISEflow, giving you the opportunity to get familiar with the system used during the e-EQE.

The copyrighted course material is provided for the personal use of the participants, who are asked not to make reproductions without permission.

Who should attend?

The course is aimed at candidates preparing for the European Qualifying Examination. It is suitable for both first-time sitters as well as for re-sitters. A basic knowledge of the EPC is recommended.

Paper used in this course

The C methodology is practiced using the EQE 2022 C paper.

Subsequent training

This course teaches a basic methodology. To use it efficiently on the EQE, you need to practice it, and where necessary, adapt it to your knowledge, style and reference materials. We recommend further practice on at least 3 C papers.

We offer suitable practice for C papers during our:

- 2-day Paper C Guided Exam course (hand-in of one C paper, this paper will be corrected, short guided second C paper and full day guided exam on the third C paper)
- 2- or 3-day Paper C Refresher course for Re-sitters (practice cases and guided exam C 2023 paper)



Course language

The course will be given in English in the Netherlands, Denmark, Italy, Sweden and the U.K.

In Germany, a course in German will be given.

Online and on-site training EQE 2025

For Foundation as well as Main Exam, we will offer online training courses and if the situation permits, also on-site training.

We understand that it will be different, the interaction between tutor and candidates will be different. You are used to our high-level courses and we will do our utmost to continue to offer this service, also through our online training courses.

How does it work:

- For the online training, we use WebEx. With this system you can interact with the tutor and the other candidates, ask questions and give answers to the questions of the tutor.
- Course days will be from 9.00 hrs. to approximately 17.00/17.30 hrs. We will present the topics in blocks of 45 to 60 minutes, followed by a 15 minute break. For lunch we will have a 45 minute break.
- The course materials will be shipped to you beforehand. Additional materials will be available in our online training environment (Eduframe/Canvas).

At this moment, some Methodology courses are scheduled as online training courses and some are on-site. The Guided Exam courses are only offered as an online course. The fees for the online course are lower, reflecting the lower costs.

Attendance limited to 24

A maximum of approximately 24 students can take part in the course. This limitation will give the tutor the opportunity to discuss unclear issues in more detail and provide personal assistance during the practicing of the cases and the paper.

Certificate

A candidate will receive a certificate after attending the course.

Course fee 3-day C Methodology

Please check our website for the actual prices.

Shipment outside the EU

If given online, we will ship the course materials to the office address of each candidate (instead of to the course venue). Shipment costs to the EU are included in the course fee. Additional shipment and customs costs for countries outside the EU (e.g. Turkey, Switzerland, Norway and the United Kingdom) will be added to the standard course fee for the online courses. It is advised that candidates from the same company attending the same course, use their office address for shipment of the course materials. All materials can then be shipped at the same time, which keeps the costs low.

Discount Methodology and Guided Exam courses (5-day C Package)

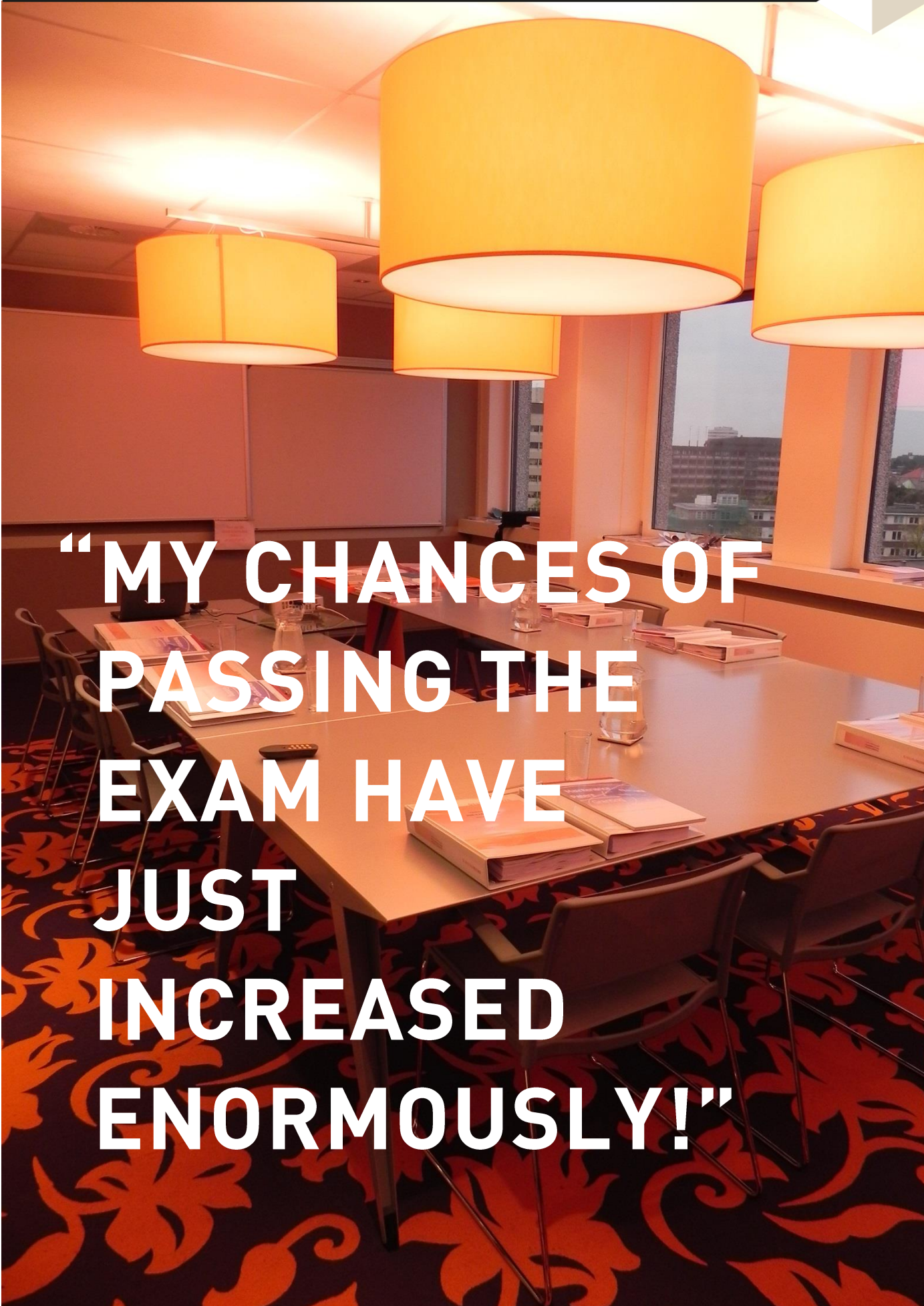
If you register for the 3-day Paper C Methodology course as well as the 2-day Paper C Guided Exam course you will receive a discount of € 200 (on the course fee of the Guided Exam course). This offer only applies to courses taken in the same EQE year.

Registration

Please register for this course by using our [online registration form](#).

Cancellation policy

Please check our website (<https://www.deltapatents.com/registration-and-cancellation/>) for our cancellation policy.



**“MY CHANCES OF
PASSING THE
EXAM HAVE
JUST
INCREASED
ENORMOUSLY!”**



Jelle Hoekstra
DeltaPatents



Sander van Rijnsouw
DeltaPatents



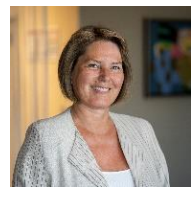
Nico Cordes
DeltaPatents



Joeri Beetz
Keltie



Gregory Baque
Baque IP



Tanja la Cour
DeltaPatents

Meet the Tutors

Jelle Hoekstra is tutor for the Foundation Paper, all Main Exam Papers and IP Administrators' courses. He is a European Patent Attorney. Jelle is author of the book "References to the European Patent Convention" (www.hoekstradoc.nl).

- Sander van Rijnsouw is tutor for Main Exam Paper C courses. He is a European Patent Attorney in the field of Technical Mathematics.
- Nico Cordes is tutor for the Foundation Paper and Main Exam Paper A, B and C courses in German language. He is a European Patent Attorney in the field of Electrical Engineering.
- Joeri Beetz is tutor for Main Exam Paper C courses. He is a European Patent Attorney in the field of Physics.
- Grégory Baque is tutor for Foundation Paper and all Main Exam Papers in French language. He is an IP Advisor at Baque IP. Grégory is author of the book "CBE-PCT, a reference about the European Patent Convention and the Patent Cooperation Treaty".
- Tanja la Cour is tutor for Main Exam Paper C courses and IP Administrators courses. She is a European Patent Attorney in the field of Life Science and Biotechnology.

The tutors correct every year more than 150 C Papers of candidates preparing for the exam.



Evelyn Zhang

Contact

For more information please visit the DeltaPatents website (www.deltapatents.com) or contact Evelyn Zhang at DeltaPatents (training@deltapatents.com).